

CRH Medical Corporation

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Three and Nine Months Ended September 30, 2018 Financial Report

Trading Information: TSE (Symbol “CRH”)

NYSE MKT (Symbol “CRHM”)

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For further information about CRH Medical Corporation, please visit the Company website at www.crhmedcorp.com or www.sedar.com or email us at info@crhmedcorp.com.

CRH MEDICAL CORPORATION

MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2018

The following management discussion and analysis (“MD&A”) should be read in conjunction with CRH Medical Corporation’s (the “Company” or “CRH”) unaudited condensed consolidated interim financial statements for the three and nine months ended September 30, 2018 and 2017 and the annual consolidated financial statements and the corresponding notes thereto for the year ended December 31, 2017. The unaudited condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”).

Unless otherwise specified, all financial data is presented in United States dollars. This MD&A is as of October 30, 2018.

Additional information related to the Company, including the Company’s Annual Information Form is available on SEDAR at www.sedar.com.

CAUTION REGARDING FORWARD-LOOKING STATEMENTS

Information included or incorporated by reference in this report may contain forward-looking statements. This information may involve known and unknown risks, uncertainties, and other factors which may cause our actual results, performance, or achievements to be materially different from the future results, performance, or achievements expressed or implied by any forward-looking statements. Forward-looking statements, which involve assumptions and describe our future plans, strategies, and expectations, are generally identifiable by use of the words “may,” “will,” “should,” “expect,” “anticipate,” “estimate,” “believe,” “plan,” “intend” or “project” or the negative of these words or other variations on these words or comparable terminology. Certain risks underlying our assumptions are highlighted below; if risks materialize, or if assumptions prove otherwise to be untrue, our results will differ from those suggested by our forward looking statements and our results and operations may be negatively affected. Forward looking statements in this report include statements regarding profitability, additional acquisitions, increasing revenue and Operating EBITDA, continued growth of our business in line with historical growth rates, trends in our industry, financing plans, our anticipated needs for working capital and leveraging our capabilities. Actual events or results may differ materially from those discussed in forward-looking statements. There can be no assurance that the forward-looking statements currently contained in this report will in fact occur. The Company bases its forward-looking statements on information currently available to it. The Company disclaims any intent or obligations to update or revise publicly any forward-looking statements whether as a result of new information, estimates or options, future events or results or otherwise, unless required to do so by law. Forward-looking information reflects current expectations of management regarding future events and operating performance as of the date of this document. Such information involves significant risks and uncertainties, should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved. A number of factors could cause actual results to differ materially from the results discussed in forward-looking information, including, without limitation: our ability to identify and complete corporate transactions on favorable terms or achieve anticipated synergies relating to any acquisitions or alliances; our ability to manage growth and achieve our expansion strategy; changes to payment rates or methods of third-party payors, including United States government healthcare programs, changes to the United States laws and regulations that regulate payments for medical services, the failure of payment rates to increase as our costs increase, or changes to our payor mix; decreases in our revenue and

profit margin under our fee for service contracts and arrangements, where we bear the risk of changes in volume, payor mix, Radiology, Anesthesiology and Pathology benefits, and third-party reimbursement rates; Ambulatory Surgical Centers or other customers may terminate or choose not to renew their agreements with us; our need to raise additional capital to fund future operations; the effect of various restrictive covenants and events of default under the Credit Facilities; we may still be able to incur substantially more debt, which could further exacerbate the risks associated with increased leverage; significant price and volume fluctuation of our share prices; the risk that we may write-off intangible assets; the operating margins and profitability of our anesthesia segment could be adversely affected if we are unable to maintain or increase anesthesia procedure volumes at our existing Ambulatory Surgical Centers; we may not be able to successfully recruit and retain qualified anesthesiologists or other independent contractors; adverse events related to our product or our services may subject us to risks associated with product liability, medical malpractice or other legal claims, insurance claims, product recalls and other liabilities, which may adversely affect our operations; our industry's health and safety risks; Affordable Care Act reform in the United States may have an adverse effect on our business, financial condition, results of operations and cash flows and the trading price of our securities, financial condition, results of operations and cash flows and the trading price of our securities; failure to manage third-party service providers may adversely affect our ability to maintain the quality of service that we provide; income tax audits and changes in our effective income tax rate could affect our results of operations; our dependence on suppliers could have a material adverse effect on our business, financial condition and results of operations; unfavorable economic conditions could have an adverse effect on our business; we may be subject to a variety of regulatory investigations, claims, lawsuits, and other proceedings; if we are unable to adequately protect or enforce our intellectual property, our competitive position could be impaired; we may not be successful in marketing our products and services; our employees and third-party contractors may not appropriately record or document services that they provide; failure to timely or accurately bill for services could have a negative impact on our net revenue, bad debt expense and cash flow; we may be unable to enforce the non-competition and other restrictive covenants in our agreements; our senior management has been key to our growth, and we may be adversely affected if we lose any member of our senior management; our industry is already competitive and could become more competitive; if there is a change in federal or state laws, rules, regulations, or in interpretations of such federal or state laws, rules or regulations, we may be required to redeem our physician partners' ownership interests in anesthesia companies under the savings clause in our joint venture operating agreements; changes in the United States federal Anti-Kickback Statute and Stark Law and/or similar state laws, rules, and regulations could result in criminal offences and potential sanctions; our employees and business partners may not appropriately secure and protect confidential information in their possession; we are dependent on complex information systems; we may be subject to criminal or civil sanctions if we fail to comply with privacy regulations regarding the protection, use and disclosure of patient information; we have a legal responsibility to the minority owners of the entities through which we own our anesthesia services business, which may conflict with our interests and prevent us from acting solely in our own best interests; a significant number of our affiliated physicians could leave our affiliated Ambulatory Surgical Centers; if regulations or regulatory interpretations change, we may be obligated to re-negotiate agreements of our anesthesiologists or other contractors; the continuing development of our products and provision of our services depends upon us maintaining strong relationships with physicians; we operate in an industry that is subject to extensive federal, state, and local regulation, and changes in law and regulatory interpretations; unfavorable changes or conditions could occur in the states where our operations are concentrated; government authorities or other parties may assert that our business practices violate antitrust laws; significant shareholders of the Company could influence our business operations, and sales of our shares by such significant shareholders could influence our share price; anti-takeover provisions could discourage a third party from making a takeover offer that could be beneficial to our shareholders; changes in the medical industry and the economy may affect the Company's business; our

industry is the subject of numerous governmental investigations into marketing and other business practices which could result in the commencement of civil and/or criminal proceedings, substantial fines, penalties, and/or administrative remedies, divert the attention of our management, and have an adverse effect on our financial condition and results of operations; evolving regulation of corporate governance and public disclosure may result in additional expenses and continuing uncertainty; we may face exposure to adverse movements in foreign currency exchange rates.

For a complete discussion of the Company's business including the assumptions and risks set out above, see the Company's annual information form which is available on SEDAR at www.sedar.com.

OVERVIEW

CRH Medical Corporation (“CRH”) is a North American company focused on providing gastroenterologists (“GI’s”) with innovative services and products for the treatment of gastrointestinal (“GI”) diseases. In 2014, CRH acquired a full service gastroenterology anesthesia company, Gastroenterology Anesthesia Associates, LLC (“GAA”), which provides anesthesia services for patients undergoing endoscopic procedures. CRH has complemented this transaction with eighteen additional acquisitions of GI anesthesia companies since GAA.

According to the Centers for Disease Control and Prevention (“CDS”), colorectal cancer is the second leading cause of cancer-related deaths in the United States and recent research indicates that the incidence of colon cancer in young adults is on the rise. The CDS has implemented campaigns to raise awareness of GI health and drive colorectal cancer screening rates among at risk populations. Colon cancer is treatable if detected early and screening colonoscopies are the most effective way to detect colon cancer in its early stages. Anesthesia-assisted endoscopies have become the standard of care for colonoscopies and upper endoscopies.

The Company’s CRH O’Regan System distribution strategy focuses on physician education, patient outcomes, and patient awareness. The O’Regan System is a single use, disposable, hemorrhoid banding technology that is safe and highly effective in treating hemorrhoid grades I – IV. CRH distributes the CRH O’Regan System, treatment protocols, operational and marketing expertise as a complete, turnkey package directly to physicians, allowing CRH to create meaningful relationships with the physicians it serves.

The Company has financed its cash requirements primarily from revenues generated from the sale of its product directly to physicians, GI anesthesia revenue, equity financings, debt financings and a revolving and term credit facility. The Company’s ability to maintain the carrying value of its assets is dependent on successfully marketing its products and services, obtaining reasonable rates for anesthesia services and maintaining future profitable operations, the outcome of which cannot be predicted at this time. The Company has also stated its intention to acquire or develop additional GI anesthesia practices. In the future, it may be necessary for the Company to raise additional funds for the continuing development of its business plan.

For further information about CRH Medical Corporation, including the Company’s Annual Information Form, please visit the Company website at www.crhmedcorp.com or www.sedar.com, or email us at ir@crhmedcorp.com.

SELECTED IFRS FINANCIAL INFORMATION

	Q3 2018	YTD 2018	Q3 2017 (restated ⁴)	YTD 2017 (restated ⁴)
Anesthesia services revenue	\$ 26,073,462	\$ 72,858,705	\$ 19,294,005	\$ 56,026,667
Product sales revenue	2,658,131	7,868,907	2,864,742	8,428,735
Total revenue	28,731,593	80,727,612	22,158,747	64,455,402
Total operating expenses, including:	24,235,525	67,329,133	18,507,105	52,120,073
Depreciation and amortization expense	7,996,129	22,524,416	5,918,773	16,610,537
Stock based compensation expense	865,374	2,532,192	967,686	2,655,173
Operating income	4,496,068	13,398,479	3,651,642	12,335,329
Net finance expense (recovery)	1,596,917	2,762,949	(399,566)	4,417,597
Net and comprehensive income	\$ 2,491,875	\$ 8,918,805	\$ 3,447,889	\$ 7,369,880
Attributable to:				
Shareholders of the Company	263,706	2,993,413	2,228,486	3,276,711
Non-controlling interest ¹	2,228,169	5,925,392	1,219,403	4,093,169
Earnings per share attributable to shareholders:				
Basic	\$ 0.004	\$ 0.041	\$ 0.030	\$ 0.044
Diluted	\$ 0.004	\$ 0.040	\$ 0.030	\$ 0.043
Total assets	\$ 211,686,340	\$ 211,686,340	\$ 208,801,515	\$ 208,801,515
Total non-current liabilities	\$ 66,938,198	\$ 66,938,198	\$ 75,639,718	\$ 75,639,718
Total liabilities	\$ 80,559,584	\$ 80,559,584	\$ 84,897,669	\$ 84,897,669

NON-IFRS FINANCIAL MEASURES

In addition to results reported in accordance with IFRS, the Company uses certain non-IFRS financial measures as supplemental indicators of its financial and operating performance. These non-IFRS financial measures include Adjusted operating EBITDA and Adjusted operating expenses. The Company believes these supplementary financial measures reflect the Company's ongoing business in a manner that allows for meaningful period-to-period comparisons and analysis of trends in its business.

SELECTED FINANCIAL INFORMATION – NON-IFRS MEASURES

	Q3 2018	YTD 2018	Q3 2017	YTD 2017
Total Adjusted operating expenses²	\$ 15,219,988	\$ 41,909,208	\$ 11,264,653	\$ 32,283,461
Adjusted operating EBITDA ³ – non-controlling interest ¹	4,996,305	13,642,327	3,118,745	9,325,151
Adjusted operating EBITDA³ - shareholders of the Company	8,515,300	25,176,077	7,775,349	22,846,790
Adjusted operating EBITDA³ - total	\$ 13,511,605	\$ 38,818,404	\$ 10,894,094	\$ 32,171,941

¹ Non-controlling interest reflects the ownership interest of persons holding non-controlling interests in non-wholly owned subsidiaries of the Company.

² Adjusted operating expenses: This is a non-IFRS measure defined as operating expenses before acquisition related expenses, stock based compensation, depreciation, amortization and asset impairment charges. Refer to the end of this document for the reconciliation of reported financial results to non-IFRS measures.

³ Adjusted operating EBITDA: This is a non-IFRS measure defined as operating income before interest, taxes, depreciation, amortization, stock based compensation, acquisition related expenses and asset impairment charges. Refer to the end of this document for the reconciliation of reported financial results to non-IFRS measures.

⁴ On adoption of IFRS 15, the Company restated prior year revenue and operating expenses. The restatement had no impact on net income. Refer to note 3 of the unaudited interim financial statements for the three and nine months ended September 30, 2018.

RECENT EVENTS

In the nine months ended September 30, 2018, the Company's financial results reflect the impact of the CMS 2018 Medicare Final Physician Fee Schedule and the acquisition of four additional anesthesia services providers.

CMS 2018 Medicare Final Physician Fee Schedule – January 2018

The final CMS ("Centers for Medicare and Medicaid Services") 2018 Medicare Physician Fee Schedule was announced on November 2, 2017 and updated the payment policies, payment rates, and other provisions for services furnished under the Medicare Physician Fee Schedule on or after January 1, 2018.

The Medicare Final Physician Fee Schedule changed the billing structure for CRH's primary billing code for anesthesia provided in conjunction with a lower endoscopy by eliminating the existing billing code and replacing it with three new billing codes. The new billing codes had the net effect of decreasing the amount CRH billed and collected for anesthesia services provided in conjunction with a lower endoscopy.

Shreveport Sedation Associates, LLC ("SSA") – March 2018

On March 19, 2018, a subsidiary of the Company entered into an asset purchase agreement to acquire 100% of certain assets of an anesthesia services provider in Louisiana. The purchase consideration, paid via cash, for the acquisition was \$9,404,148. The fair value of the exclusive professional service agreement which was acquired as part of this acquisition was \$9,300,000. The Company also acquired a prepaid asset as part of the acquisition.

Western Ohio Sedation Associates, LLC ("WOSA") – May 2018

On May 1, 2018, a subsidiary of the Company entered into an asset contribution and exchange agreement to acquire 51% of the ownership interest in an anesthesia services provider in Ohio. The purchase consideration, paid via cash, for the acquisition was \$6,409,000. The fair value of the exclusive professional services agreement which was acquired as part of this acquisition was \$12,566,667.

Lake Washington Anesthesia Associates, LLC ("LWA") – July 2018

On July 26, 2018, a subsidiary of the Company entered into a membership interest purchase agreement, effective July 1, 2018, to acquire a 51% interest in Lake Washington Anesthesia Associates, LLC ("LWA"), a gastroenterology anesthesia services provider in Washington State. The purchase consideration, paid via cash, for the acquisition of the Company's 51% interest was \$5,000,000. The preliminary estimate of the fair value of the exclusive professional service agreement which was acquired as part of this acquisition is \$9,803,922.

LWA is the Company's first Monitored Anesthesia Care ("MAC") program to be completed. The MAC program was announced on March 15, 2017 with Puget Sound Gastroenterology ("PSG"). CRH developed PSG's MAC program and retained an option, which has since been exercised, to acquire a 51% interest in the new anesthesia practice, LWA.

Lake Erie Sedation Associates, LLC ("LESA") – September 2018

On September 4, 2018, a subsidiary of the Company entered into an asset purchase agreement to acquire 100% of certain assets of an anesthesia services provider in Ohio. The purchase consideration, paid via cash, for the acquisition was \$4,180,000. The fair value of the exclusive professional service agreement which was acquired as part of this acquisition was \$4,180,000.

Triad Anesthesia Associates LLC (“TAA”) – October 2018

In October 2018, the Company entered into an agreement to develop and manage a monitored anesthesia care program with Digestive Health Specialists, located in in North Carolina. Under the terms of the agreement, CRH will be a 15% equity owner in the anesthesia business (Triad Anesthesia Associates LLC) and receive compensation for its billing and collection services. Under the terms of the agreement, CRH has an option to acquire an additional 36% interest in the anesthesia business at a future date, but no sooner than November 2019. The Company will not recognize any material revenue or expense from this transaction unless CRH elects to exercise its option.

NON-IFRS FINANCIAL MEASURES

In addition to results reported in accordance with IFRS, the Company uses certain non-IFRS financial measures as supplemental indicators of its financial and operating performance. These non-IFRS financial measures include Adjusted operating EBITDA and Adjusted operating expenses. The Company believes these supplementary financial measures reflect the Company's ongoing business in a manner that allows for meaningful period-to-period comparisons and analysis of trends in its business.

The Company defines Adjusted operating EBITDA as operating earnings before interest, taxes, depreciation, amortization, stock based compensation, acquisition related expenses and asset impairment charges. Adjusted operating EBITDA is presented on a basis consistent with the Company's internal management reports. The Company discloses Adjusted operating EBITDA to capture the profitability of its business before the impact of items not considered in management's evaluation of operating unit performance.

The Company defines Adjusted operating expenses as operating expenses before expenses related to acquisitions, stock based compensation, depreciation, amortization and asset impairment charges. Adjusted operating expenses is presented on a basis consistent with the Company's internal management reports. The Company discloses Adjusted operating expenses to capture the non-operational expenses of the business before the impact of items not considered by management to impact operating decisions. The Company also discloses Adjusted operating expenses by segment.

Adjusted operating EBITDA and Adjusted operating expenses do not have any standardized meaning prescribed by IFRS and therefore may not be comparable to similar measures presented by other companies. The Company cautions readers to consider these non-IFRS financial measures in addition to, and not as an alternative for, measures calculated in accordance with IFRS.

Refer to the end of this document for the reconciliation of reported financial results to non-IFRS measures.

SELECTED FINANCIAL INFORMATION – IFRS and NON-IFRS MEASURES

	Q3 2018	YTD 2018	Q3 2017 (restated ⁴)	YTD 2017 (restated ⁴)
Anesthesia services revenue	\$ 26,073,482	\$ 72,858,705	\$ 19,294,005	\$ 56,026,667
Product sales revenue	2,658,131	7,868,907	2,864,742	8,428,735
Total revenue	28,731,593	80,727,612	22,158,747	64,455,402
Adjusted operating expenses ¹				
Anesthesia services	13,046,659	35,565,127	9,176,676	26,188,105
Product sales	1,064,824	3,428,884	1,094,305	3,273,259
Corporate	1,108,505	2,915,197	993,672	2,822,097
Total Adjusted operating expenses¹	\$ 15,219,988	\$ 41,909,208	\$ 11,264,653	\$ 32,283,461
Adjusted operating EBITDA ² – non-controlling interest ³	4,996,305	13,642,327	3,118,745	9,325,151
Adjusted operating EBITDA² - shareholders of the Company	8,515,300	25,176,077	7,775,349	22,846,790
Adjusted operating EBITDA² – total	\$ 13,511,605	\$ 38,818,404	\$ 10,894,094	\$ 32,171,941
Adjusted operating EBITDA ² per share attributable to shareholders:				
Basic	\$ 0.116	\$ 0.347	\$ 0.105	\$ 0.310
Diluted	\$ 0.114	\$ 0.340	\$ 0.103	\$ 0.302

¹ Adjusted operating expenses: This is a non-IFRS measure defined as operating expenses before acquisition related expenses, stock based compensation, depreciation, amortization and asset impairment charges. Refer to the end of this document for the reconciliation of reported financial results to non-IFRS measures.

² Adjusted operating EBITDA: This is a non-IFRS measure defined as operating income before interest, taxes, depreciation, amortization, stock based compensation, acquisition related expenses and asset impairment charges. Refer to the end of this document for the reconciliation of reported financial results to non-IFRS measures.

³ Non-controlling interest reflects the ownership interest of persons holding non-controlling interests in non-wholly owned subsidiaries of the Company.

⁴ On adoption of IFRS 15, the Company restated prior year revenue and operating expenses. The restatement had no impact on net income or adjusted operating EBITDA. Refer to note 3 of the unaudited interim financial statements for the three and nine months ended September 30, 2018.

RESULTS OF OPERATIONS – three and nine months ended September 30, 2018

Except where otherwise indicated, all financial information discussed below is 100% of the consolidated results of the Company and includes both the Company's interest in subsidiaries, as well as the interest of persons holding non-controlling interests in non-wholly owned subsidiaries of the Company.

Revenue

Revenues for the quarter ended September 30, 2018 were \$28,731,593 compared to \$22,158,747 for the three months ended September 30, 2017, an increase of \$6,572,846. Revenues for the nine months ended September 30, 2018 were \$80,727,612, an increase of \$16,272,210 when compared to the nine months ended September 30, 2017.

Revenues from anesthesia services for the three months ended September 30, 2018 were \$26,073,462 compared to \$19,294,005 for the three months ended September 30, 2017, an increase of \$6,779,457. As noted below, the increase was primarily due to the Company's anesthesia acquisitions completed mid-year in 2017 and in 2018. The \$6.8 million increase in revenue from the prior period is reflective of the following:

- growth through acquisitions completed in 2017 and 2018 contributed \$10.1 million of the increase when comparing the two periods. This is comprised of growth from acquisitions completed in 2017 (\$6.2 million) and growth from acquisitions completed in 2018 (\$3.9 million);
- the impact of the CMS final fee schedule resulted in a decrease in revenue of approximately \$1.7 million when compared to the third quarter of 2017;
- executing contracts with non-contracted payors and changes in payor mix, primarily related to entities acquired in 2016 and 2017, decreased revenue in the third quarter of 2018 by \$1.5 million when compared to the third quarter of 2017;
- revenues relating to our monitored anesthesia care program decreased by \$0.2 million as a result of the acquisition of LWA; and
- the company incurred a positive adjustment as a result of a non-recurring change in estimate of \$0.1 million.

Anesthesia revenues for the nine months ended September 30, 2018 were \$72,858,705 compared to \$56,026,667 for the nine months ended September 30, 2017, an increase of \$16,832,038. The \$16.8 million increase in revenue from the prior period is reflective of the following:

- growth through acquisitions completed in 2017 and 2018 contributed \$25.0 million of the increase when comparing the two periods. This is comprised of growth from acquisitions completed in 2017 (\$18.6 million) and growth from acquisitions completed in 2018 (\$6.4 million);
- the impact of the CMS final fee schedule resulted in a decrease in revenue of approximately \$5.0 million when compared to the first nine months of 2017;
- executing contracts with non-contracted payors and changes in payor mix, primarily related to entities acquired in 2016 and 2017, decreased revenue in the first nine months of 2018 by \$3.8 million when compared to the first nine months of 2017;
- a positive adjustment as a result of the change in the impact of revenue estimates of \$0.6 million; and
- revenue growth from our exclusive agreement to develop and manage a monitored anesthesia care program with Puget Sound Gastroenterology of approximately \$0.1 million.

As adjusted operating expenses are largely fixed in nature, changes in revenue primarily drive changes in operating income and adjusted operating EBITDA.

In the three months ended September 30, 2018, the anesthesia services segment serviced 71,044 patient cases compared to 49,113 patient cases during the three months ended September 30, 2017. In the nine months ended September 30, 2018, the anesthesia services segment serviced 195,843 patient cases compared to 137,664 patient cases during the nine months ended September 30, 2017.

The tables below summarize our payor mix as a percentage of all patient cases for three and nine months ended September 30, 2018 and 2017.

Payor	Three months ended			Nine months ended		
	September 30, 2018	September 30, 2017 ¹	Change	September 30, 2018	September 30, 2017 ¹	Change
Commercial	58.7%	58.9%	(0.3%)	57.9%	58.5%	(1.0%)
Federal	41.3%	41.1%	0.4%	42.1%	41.5%	1.4%
Total	100.0%	100.0%		100.0%	100.0%	

The payor mix for the three and nine months ended September 30, 2018 includes acquisitions that were completed in the second half of 2017 and in 2018 and as a result is not directly comparable to the payor mix for the three and nine months ended September 30, 2017. As we acquire anesthesia providers, these providers may have different payor mix profiles and impact our overall payor mix above.

The table below summarizes our payor mix as a percentage of all patient cases for the three and nine months ended September 30, 2018 and 2017, but excludes patient cases related to acquisitions completed after June 30, 2017 as acquisitions completed after this date would not have a full period of comparative data in the prior period.

Payor	Three months ended			Nine months ended		
	September 30, 2018	September 30, 2017 ¹	Change	September 30, 2018	September 30, 2017 ¹	Change
Commercial	58.5%	59.0%	(0.8%)	57.5%	58.5%	(1.7%)
Federal	41.5%	41.0%	1.2%	42.5%	41.5%	2.4%
Total	100.0%	100.0%		100.0%	100.0%	

¹ Restated to conform with presentation adopted in 2018.

Seasonality is driven by both patient cases and seasonal payor mix. As a result, revenue per patient will fluctuate quarterly. The seasonality of patient cases for fiscal 2017 is provided below for organic patient cases; it excludes patient cases relating to acquisitions completed in 2017. The Company expects similar seasonality in 2018.

Seasonality	Q4	Q3	Q2	Q1
Patient cases	26.9%	24.9%	24.4%	23.8%

Revenues from product sales for the three months ended September 30, 2018 were \$2,658,131 compared to \$2,864,742 for the third quarter of 2017. Revenues from product sales for the nine months ended September 30, 2018 were \$7,868,907 compared to \$8,428,735 for the nine months ended September 30, 2017. The decrease in product sales is the result of decreased sales of the CRH O'Regan System at previously trained practices due to changes in practice emphasis and to a lesser extent the introduction of competitive products. We have initiated additional practice support initiatives, including a greater emphasis on re-training physicians in practices where usage has decreased. Additionally, we plan to increase marketing support to enhance awareness of the CRH O'Regan System to both patients and physicians. As of September 30, 2018, the Company has trained 2,869 physicians to use the O'Regan System, representing 1,099 clinical practices. This compares to 2,620 physicians trained, representing 1,011 clinical practices, as of September 30, 2017.

Total adjusted operating expenses – non-IFRS

For the three months ended September 30, 2018, total adjusted operating expenses were \$15,219,988 compared to \$11,264,653 for the three months ended September 30, 2017. For the nine months ended September 30, 2018, total adjusted operating expenses were \$41,909,208 compared to \$32,283,461 for the nine months ended September 30, 2017. Increases in adjusted operating expenses are primarily related to adjusted operating expenses in the anesthesia services business. Factors impacting the fluctuation of total adjusted operating expenses are consistent with those impacting operating expenses.

Anesthesia services adjusted operating expenses for the three months ended September 30, 2018 were \$13,046,659, compared to \$9,176,676 for the three months ended September 30, 2017. Anesthesia services adjusted operating expenses for the nine months ended September 30, 2018 were \$35,565,127, compared to \$26,188,105 for the nine months ended September 30, 2017. Anesthesia services adjusted operating expenses primarily include labor related costs for Certified Registered Nurse Anesthetists and MD anesthesiologists, billing and management related expenses, medical drugs and supplies and other related expenses. The Company's first anesthesia acquisition was in the fourth quarter of 2014, with eighteen further acquisitions completed in 2015, 2016, 2017 and 2018. As a result, the third quarter of 2018 and the respective year to date period is not directly comparable to 2017, with the majority of the increase relating to operating expenses for acquired companies. Though quarterly revenue may fluctuate significantly, quarterly adjusted operating expenses, which are primarily employee related costs, due to their fixed nature, increase as a result of the Company's acquisition strategy. Total adjusted operating expenses per case for the anesthesia segment were \$184 and \$182 per case for the three and nine months ended September 30, 2018, respectively, as compared to \$187 and \$190 per case for the three and nine months ended September 30, 2017, respectively. The decrease in expense per case is reflective of the leverage of our existing infrastructure and the cost profile of acquisitions completed subsequent to June 30, 2017.

Product sales adjusted operating expenses for the three months ended September 30, 2018 were \$1,064,824 compared to \$1,094,305 for the three months ended September 30, 2017. Product sales adjusted operating expenses for the nine months ended September 30, 2018 were \$3,428,884 compared to \$3,273,259 for the nine months ended September 30, 2017. Employment and related costs have remained consistent with the

third quarter of 2017, with the increase relating to higher product support costs, specifically related to marketing and training. In the future, the Company expects adjusted operating expenses to increase as the Company continues to invest in activities aimed at increasing demand for training and use of the CRH O'Regan System.

Corporate adjusted operating expenses for the three months ended September 30, 2018 were \$1,108,505 compared to \$993,672 for the three months ended September 30, 2017. Corporate adjusted operating expenses for the nine months ended September 30, 2018 were \$2,915,197 compared to \$2,822,097 for the nine months ended September 30, 2017. The increase in corporate adjusted operating expense is a reflection of higher professional fees and employee related costs when compared to the third quarter of 2017. We expect corporate adjusted operating expenses to increase as the Company performs additional activities in relation to the loss of its foreign private issuer status.

Operating Income - IFRS

Operating income for the three months ended September 30, 2018 was \$4,496,068 compared to \$3,651,642 for the same period in 2017. Operating income for the nine months ended September 30, 2018 was \$13,398,479 compared to \$12,335,329 for the same period in 2017.

Contributing primarily to the increase in operating income for the quarter is the increase in revenues in the anesthesia segment, offset by additional costs incurred as a result of acquisitions completed in the second half of 2017 and in 2018.

Contributing primarily to the increase in operating income for the nine months ended September 30, 2018 is the increase in revenues in the anesthesia segment, offset by additional costs incurred as a result of the acquisitions completed in the second half of 2017 and in 2018.

Fluctuations in revenue will not necessarily result in correlating fluctuations in operating expenses due to the fixed nature of these costs and as such will impact operating income.

Anesthesia operating income for the three months ended September 30, 2018 was \$4,743,835, an increase of \$981,403 from the same period in 2017. Anesthesia operating income for the nine months ended September 30, 2018 was \$14,023,545, an increase of \$1,672,794 from the same period in 2017. The increases are primarily reflective of the increase in anesthesia revenues, offset by additional costs incurred, including additional amortization related to acquired professional service agreements, from acquisitions completed in the second half of 2017 and in 2018.

Product operating income for the three months ended September 30, 2018 was \$1,476,155 a decrease of \$189,355 from the same period in 2017. Product operating income for the nine months ended September 30, 2018 was \$4,111,388 a decrease of \$727,508 from the same period in 2017. The decrease is primarily a result of the decreased revenue in the periods presented in addition to increases in product cost and support costs.

Adjusted operating EBITDA

Adjusted operating EBITDA attributable to shareholders of the Company for the three months ended September 30, 2018 was \$8,515,300, an increase of \$739,951 from the three months ended September 30, 2017. Adjusted operating EBITDA attributable to shareholders of the Company for the nine months ended September 30, 2018 was \$25,176,077 an increase of \$2,329,287 from the nine months ended September 30, 2017. The increases in adjusted operating EBITDA attributable to shareholders is primarily a reflection of the contributions from acquisitions completed in 2017 and 2018, offset by the impacts of the CMS final rule, and the impact of moving from non-contracted to in contract status for commercial payors. Adjusted

operating EBITDA is also favourably impacted by the decrease in adjusted anesthesia operating expense per case.

Adjusted operating EBITDA attributable to non-controlling interest was \$4,996,305 for the three months ended September 30, 2018. This comprises the non-controlling interests' share of revenues of \$8,663,660 and adjusted operating expenses of \$3,667,355. Adjusted operating EBITDA attributable to non-controlling interest was \$13,642,327 for the nine months ended September 30, 2018. This comprises the non-controlling interests' share of revenues of \$23,354,450 and adjusted operating expenses of \$9,712,123.

Total adjusted operating EBITDA was \$13,511,605 for the three months ended September 30, 2018, an increase of \$2,617,511 from the same period in 2017. Total adjusted operating EBITDA was \$38,818,404 for the nine months ended September 30, 2018, an increase of \$6,646,463 from the same period in 2017.

Net finance (income) / expense

As a result of the Company's debt facilities and long-term finance obligations, the Company has recorded a net finance expense of \$1,596,917 for the three months ended September 30, 2018, compared to a net finance recovery of \$399,566 for the three months ended September 30, 2017. In the nine months ended September 30, 2018, net finance expense was \$2,762,949, compared to \$4,417,597 for the nine months ended September 30, 2017. Net finance expense is comprised of both interest and other debt related expenses, including fair value adjustments, as well as foreign exchange gains and losses on the Crown debt which was denominated in Canadian dollars. On June 26, 2017, the Company paid off and extinguished its Crown debt. As a result of the extinguishment of the Crown debt, the Company's cash interest as a percentage of debt held is significantly lower than it has been in prior periods, with the difference between the year to date period ended September 30, 2018 cash interest expense and year to date period ended September 30, 2017 cash interest expense reflective of this. The extinguishment of the Company's Crown debt in the second quarter of 2017 was the primary driver of higher than normal finance expense in the 2017 year to date period.

	Three months ended		Nine months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Finance income:				
Net change in fair value of financial liabilities at fair value through earnings	\$ -	\$ (858,628)	\$ -	\$ (814,565)
Total finance income	\$ -	\$ (858,628)	\$ -	\$ (814,565)
Finance expense:				
Interest and accretion expense on borrowings	\$ 851,110	\$ 270,528	\$ 2,291,864	\$ 2,419,296
Accretion expense on earn-out obligation and deferred consideration	35,549	146,737	123,411	462,241
Amortization of deferred financing fees	37,133	41,797	111,399	192,202
Net change in fair value of financial liabilities at fair value through earnings	673,125	-	236,275	-
Foreign exchange loss	-	-	-	88,084
Extinguishment of notes payable and bank indebtedness	-	-	-	2,044,867
Other	-	-	-	25,472
Total finance expense	\$ 1,596,917	\$ 459,062	\$ 2,762,949	\$ 5,232,162

During the three months ended September 30, 2018, the Company recognized a fair value adjustment of \$673,125 in respect of its earn-out obligation. The fair value adjustment resulted from changes in estimates underlying the Company's earn-out obligation. The changes in estimates underlying the Company's earn-out obligation were driven primarily by the changes in the cash flow estimates underlying payment and the discount rate utilized. During the nine months ended September 30, 2018, the Company recognized a fair value adjustment of \$236,275 in respect of its earn-out obligation.

The Company did not record any exchange gains or losses within finance income during the quarter as the Company did not hold any Canadian denominated debt in the period. In the three months ended September 30, 2018, finance expense, excluding fair value adjustments, debt extinguishment costs and the impact of foreign exchange was \$923,792, compared to \$459,062 for the three months ended September 30, 2017. In

the nine months ended September 30, 2017, the Company recorded an exchange loss of \$88,084 in relation to the Crown note. In the nine months ended September 30, 2018, finance expense, excluding fair value adjustments, debt extinguishment costs and the impact of foreign exchange was \$2,526,674, compared to \$3,099,211 for the nine months ended September 30, 2017.

Cash interest paid in the three months ended September 30, 2018 was \$600,510 compared to \$270,528 for the three months ended September 30, 2017. At September 30, 2018, the Company owed \$69.0 million under the amended Scotia Facility as compared to \$61.7 million owed at December 31, 2017. The Company anticipates that, in future, cash interest will fluctuate as the Company draws or repays on its Facility and as LIBOR rates fluctuate.

Income tax expense

For the three months ended September 30, 2018, the Company recorded an income tax expense of \$407,276 compared to an income tax expense of \$603,319 for the three months ended September 30, 2017. For the nine months ended September 30, 2018, the Company recorded an income tax expense of \$1,716,725 compared to an income tax expense of \$547,852 for the nine months ended September 30, 2017.

Income tax expense relates only to income attributable to the Company's shareholders. The effective tax rate experienced in the year to date period of 2018 is reflective of expectations for the effective tax rate for the remainder of the year.

Net and comprehensive income

For the three months ended September 30, 2018, the Company recorded net and comprehensive income attributable to shareholders of the Company of \$263,706 compared to net and comprehensive income attributable to shareholders of \$2,228,486 for the three months ended September 30, 2017. For the nine months ended September 30, 2018, the Company recorded net and comprehensive income attributable to shareholders of the Company of \$2,993,413 compared to net and comprehensive income attributable to shareholders of \$3,276,711 for the nine months ended September 30, 2017. The decrease quarter to date is largely a reflection of the increase in operating income in the year, offset by an increase primarily in aggregate finance expense and, to a lesser extent, income tax expense. Finance expense for the quarter ended September 30, 2018 was \$1,996,483 higher than the quarter ended September 30, 2017 due to the impact of changes in the value of the Company's EBITDA earn-out obligation. Refer to the Net finance (income) / expense commentary for further discussion of the impact.

Net and comprehensive income attributable to non-controlling interest was \$2,228,169 for the three months ended September 30, 2018 compared to net and comprehensive income attributable to non-controlling interest of \$1,219,403 for the three months ended September 30, 2017. Net and comprehensive income attributable to non-controlling interest was \$5,925,392 for the year to date 2018 compared to \$4,093,169 for the comparable period in 2017.

SUMMARY OF QUARTERLY RESULTS (Unaudited)

The following table sets forth certain unaudited consolidated statements of operations data for each of the eight most recent quarters that, in management's opinion, have been prepared on a basis consistent with the audited consolidated financial statements for the year ended December 31, 2017, except where restated in accordance with the adoption of IFRS 15. Refer to footnote 6.

Seasonality impacts quarterly anesthesia and product revenues. With our expenses primarily fixed, adjusted operating EBITDA margins will fluctuate quarterly with operating EBITDA margins being greater during the fourth quarter of each year and operating EBITDA margins being less during the first quarter of each year. Seasonality also impacts net income as net income will fluctuate with fluctuations in adjusted operating EBITDA.

(in 000's of US\$, except EPS)	Q3 '18	Q2 '18	Q1 '18	Q4 '17 ⁶	Q3 '17 ⁶	Q2 '17 ⁶	Q1 '17 ⁶	Q4 '16 ⁶
Anesthesia services revenue	26,073	24,677	22,109	27,478	19,294	18,140	18,592	21,637
Product sales revenue	2,658	2,654	2,557	3,072	2,865	2,788	2,776	2,814
Total revenue	28,732	27,331	24,666	30,550	22,159	20,928	21,369	24,451
Total operating expense	24,236	22,888	20,205	28,332	18,507	17,190	16,423	15,278
Adjusted operating expenses ¹								
Anesthesia services ¹	13,047	12,102	10,416	11,411	9,177	8,712	8,299	8,121
Product sales ¹	1,065	1,271	1,093	1,295	1,094	1,142	1,037	1,083
Corporate ¹	1,108	1,064	743	882	994	844	985	746
Product sales – adjusted margin ⁵	60%	52%	57%	58%	62%	59%	63%	61%
Anesthesia services – adjusted margin ⁵	50%	51%	53%	58%	52%	52%	55%	62%
Total adjusted operating expenses¹	15,220	14,437	12,252	13,588	11,265	10,698	10,320	9,950
Operating income	4,496	4,442	4,460	2,219	3,652	3,738	4,946	9,173
Adjusted operating EBITDA ² - non-controlling interest ⁴	4,996	4,464	4,182	5,473	3,119	2,878	3,329	4,219
Adjusted operating EBITDA² - shareholders of the Company	8,515	8,429	8,231	11,490	7,775	7,352	7,719	10,281
Adjusted operating EBITDA² - total	13,512	12,893	12,414	16,963	10,894	10,230	11,048	14,500
Net finance (income) expense	1,597	582	585	(9,834)	(400)	3,571	1,246	1,175
Income tax expense (recovery) ³	407	615	694	5,755	603	(453)	397	1,643
Net income	2,492	3,245	3,182	6,298	3,448	620	3,302	6,354
Net income attributable to:								
Shareholders of the Company	264	1,302	1,428	3,282	2,228	(494)	1,542	3,470
Non-controlling interest ⁴	2,228	1,943	1,754	3,016	1,219	1,114	1,760	2,884
Adjusted Operating EBITDA ² per share attributable to shareholders								
Basic	0.116	0.116	0.113	0.156	0.105	0.099	0.106	0.142
Diluted	0.114	0.114	0.111	0.153	0.103	0.097	0.102	0.138
Earnings (loss) per share attributable to shareholders								
Basic	0.004	0.018	0.020	0.044	0.030	(0.007)	0.021	0.048
Diluted	0.004	0.018	0.019	0.044	0.030	(0.007)	0.020	0.047

¹ Adjusted operating expenses: This is a non-IFRS measure defined as operating expenses before acquisition related expenses, stock based compensation, depreciation, amortization and asset impairment charges. Refer to the end of this document for the reconciliation of reported financial results to non-IFRS measures.

² Adjusted operating EBITDA: This is a non-IFRS measure defined as operating earnings before interest, taxes, depreciation, amortization, stock based compensation, acquisition related corporate expenses and asset impairment charges. Refer to the end of this document for the reconciliation of reporting financial results to non-IFRS measures.

³ Income tax expense for the three months ended September 30, 2016 includes an immaterial adjustment related to the prior quarters in 2016 associated with the non-controlling interests' share of income tax expense.

⁴ Non-controlling interest reflects the ownership interest of persons holding non-controlling interests in non-wholly owned subsidiaries of the Company.

⁵ Gross margin calculated with reference to sales less adjusted operating expenses

⁶ Restated as a result of the adoption of IFRS 15 effective January 1, 2018. The adoption of IFRS 15 and the restatement of comparative figures impacted anesthesia revenue and anesthesia operating expense, but had no impact on net income or adjusted operating EBITDA. Refer to note 3 of the unaudited interim financial statements for the three and nine months ended September 30, 2018 for the impact of IFRS 15 adoption.

LIQUIDITY AND CAPITAL RESOURCES

At September 30, 2018, the Company had \$6,832,560 in cash and cash equivalents compared to \$12,486,884 at the end of 2017. The decrease in cash and equivalents is primarily a reflection of cash generated from operations, timing of distributions to non-controlling shareholders and payments in respect of normal course issuer bid repurchases, acquisitions in the period, debt and tax payments made during the nine months ended September 30, 2018.

Working capital was \$13,411,824 compared to working capital of \$20,102,948 at December 31, 2017. The Company expects to meet its short-term obligations, including short-term obligations in respect of its notes payable, deferred consideration and earn-out obligation through cash earned through operating activities. The average number of days receivables outstanding at September 30, 2018 was 53 days. Excluding the Company's most recent acquisitions, WOSA, SSA, LWA and LESA, days receivable outstanding remained at 53 days outstanding. At December 31, 2017, the average number of days receivables outstanding was 42 days. Impacting the days receivable outstanding as of September 30, 2018 is the implementation of the new CMS billing codes in the first quarter of 2018, which resulted in delays in the processing of payments by payors. This has had a continued impact in the third quarter of the year, but is expected to improve.

The Company has financed its operations primarily from revenues generated from product sales and anesthesia services and through equity and debt financings and a revolving credit facility. As of September 30, 2018, the Company has raised approximately \$51 million from the sale and issuance of equity securities. The Company also obtained debt financing of \$52 million via senior and subordinated credit facilities with Crown, Bloom Burton and Knight in 2014, which was subsequently repaid, and entered into a revolving credit facility with the Bank of Nova Scotia for \$33 million in 2015, which was subsequently increased to \$55 million in 2016. Most recently, the Company amended its debt facility with the Bank of Nova Scotia, increasing its facility to \$100 million on June 26, 2017. As at September 30, 2018, the Company owed \$69 million under the facility. The terms of the Company's facility is described below.

The Bank of Nova Scotia ("Scotia Facility")

On November 24, 2015, the Company entered into a credit facility with the Bank of Nova Scotia. The facility, which had a maturity date of April 30, 2018, provided financing of up to \$55,000,000, after amendment on June 15, 2016.

On June 26, 2017, the Company amended the Scotia Facility, which includes US Bank and JP Morgan as part of the lending syndicate, to provide financing of up to \$100,000,000 via a revolving and term facility. The amended facility has a maturity date of June 26, 2020. In conjunction with this amendment, the Company incurred fees of \$445,598. The amendment was determined to be a substantial modification and the Company extinguished the previous Scotia facility and wrote off deferred financing costs related to the previous facility of \$173,511. As at September 30, 2018, the Company had drawn \$69,000,000 on the amended facility (2017 - \$61,700,000). The Facility is repayable in full at maturity, with scheduled principal repayments on a quarterly basis beginning September 30, 2017 based on the initial principal issued under the term facility. The facility bears interest at a floating rate based on the US prime rate, LIBOR or bankers' acceptance rates plus an applicable margin. At September 30, 2018, interest on the facility is calculated at LIBOR plus 2.50% on the revolving portion and term portion of the facility. The Facility is secured by the assets of the Company. As at September 30, 2018 the Company is required to maintain the following financial covenants in respect of the Facility:

Financial Covenant	Required Ratio
Total funded debt ratio	2.50:1.00
Fixed charge coverage ratio	1.15:1.00

The Company is in compliance with all covenants at September 30, 2018.

Cash provided by operating activities for the three months September 30, 2018 was \$12,417,655 compared to \$10,105,062 in the same period in fiscal 2017. Cash provided by operating activities for the nine months ended September 30, 2018 was \$31,628,959 compared to \$27,846,640 in the same period in fiscal 2017. Cash provided by operating activities is reflective of adjusted operating EBITDA earned in the period less tax payments made.

The Company's near-term cash requirements relate primarily to interest payments, quarterly principal payments in respect of the Scotia Facility, tax payments, annual payments in respect of the deferred consideration in relation to the Austin acquisition, payments in respect of the Company's earn-out obligation, purchases under the Company's normal course issuer bid, operations, working capital and general corporate purposes, including further acquisitions. Based on the current business plan, the Company believes cash and cash equivalents and the availability of its revolving credit facility will be sufficient to fund the Company's operating, debt repayment and capital requirements for at least the next 12 months. The Company updates its forecasts on a regular basis and will consider additional financing sources as appropriate.

There were no significant changes in the Company's contractual commitments compared with those set forth in the Company's 2017 Management Discussion and Analysis, available on SEDAR at www.sedar.com, except as it relates to the Company's earn-out obligation. As at September 30, 2018, the Company's earn-out obligation has been reclassified as a current liability due to the expected timing of payment being less than one year.

OUTSTANDING SHARE CAPITAL

As at September 30, 2018, there were 72,564,038 common shares issued and outstanding for a total of \$54,559,146 in share capital.

As at September 30, 2018, there were 1,344,687 options outstanding at a weighted-average exercise price of \$0.53 per share, of which 1,344,687 were exercisable into common shares at a weighted-average exercise price of \$0.53 per share. As at September 30, 2018, there were 2,490,250 share units issued and outstanding.

As at October 30, 2018 there are 72,283,738 common shares issued and outstanding for a total of \$54,353,854 in share capital. There are 1,344,687 options outstanding at a weighted-average exercise price of \$0.52 per share, of which 1,344,687 are exercisable into common shares at a weighted average price of \$0.52 per share. As at October 30, 2018, there are 2,490,250 share units issued and outstanding.

OFF BALANCE SHEET ARRANGEMENTS

The Company has no material undisclosed off-balance sheet arrangements that have or are reasonably likely to have, a current or future effect on our results of operations or financial condition.

PROPOSED TRANSACTIONS

As at September 30, 2018, the Board of Directors had not committed to proceed with any proposed asset or business acquisitions or dispositions that are not disclosed herein.

TRANSACTIONS WITH RELATED PARTIES

Balances and transactions between the Company and its wholly owned subsidiaries and entities over which the Company has control have been eliminated on consolidation.

For the three and nine months ended September 30, 2018, the Company had related party transactions with key management personnel pertaining to the ordinary course of their employment or directorship arrangements. In addition, the Company made product sales to companies owned or controlled by one of the Company's Directors.

DISCLOSURE CONTROLS AND PROCEDURES (DCP) AND INTERNAL CONTROLS OVER FINANCIAL REPORTING (ICFR)

The Company's disclosure controls and procedures are designed to provide reasonable assurance that material information required to be disclosed in the prescribed filings and reports filed with the Canadian securities regulatory authorities is recorded, processed, summarized and reported on a timely basis. The Company's controls are also designed to provide reasonable assurance that information required to be disclosed is assimilated and communicated to senior management in a timely manner so that appropriate decisions can be made regarding public disclosure.

Management has also designed internal controls over financial reporting to provide reasonable assurance regarding the reliability of the Company's financial reporting and the preparation of financial statements in accordance with International Financial Reporting Standards. Management, including the Company's Chief Executive Officer and Chief Financial Officer, is responsible for establishing and maintaining adequate ICFR, which has been developed based on the framework established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO (2013)).

During the third quarter of 2018, there were no significant changes in the Company's internal controls over financial reporting that have materially affected or are reasonably likely to affect the Company's internal controls over financial reporting.

As permitted by National Instrument 52-109, the evaluation of the design of disclosure controls and procedures and internal controls over financial reporting does not include controls, policies and procedures covering the Company's acquisitions completed in the first half of 2018. Prior to its acquisition by the Company, SSA, WOSA, LWA and LESA were privately held companies. Revenues totaling \$3,909,561 and net income before tax of \$856,281 from these acquisitions were included in our consolidated interim financial statements for the quarter ended September 30, 2018.

CRITICAL ACCOUNTING ESTIMATES

There were no significant changes to the Company's critical accounting estimates during the three and nine months ended September 30, 2018, except as it relates to the Company's adoption of IFRS 15, as described below.

The Company has not early adopted any amendment, standard or interpretation that has been issued by the IASB but is not yet effective. Amendments, standards and interpretations that are issued but not yet effective are described in the Company's annual financial statements for the period ended December 31, 2017. The Company has initially adopted IFRS 15, *Revenue from Contracts with Customers* as at January 1, 2018. A number of other new standards are effective from January 1, 2018, including IFRS 9, *Financial Instruments*, but they do not have a material effect on the Company's financial statements.

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaced IAS 18, *Revenue*, IAS 11, *Construction Contracts* and related interpretations. The two permitted transition methods under the new standard are the full retrospective method, in which case the standard is applied to each prior reporting period presented and the cumulative effect of apply the standard is recognized in the earliest period shown, or the modified retrospective method, in which case the cumulative effect of applying the standard would be recognized in retained earnings at January 1, 2018, the date of initial application. Effective January 1, 2018, the Company adopted IFRS 15 using the full retrospective method.

The Company recognizes revenue upon a transfer of control of the asset to the customer. For anesthesia services, a transfer of control occurs upon completion of service to the customer (patient). For product sales, a transfer of control occurs upon shipment of product to the customer (physician). Control of goods passes to the customer (physician) upon shipment primarily because the customer obtains both legal title to the goods and an obligation to pay for the goods upon shipment. Each contract, whether for anesthesia services or product sales, contains only a single performance obligation since physicians who purchase ligators are not the ones performing endoscopies or colonoscopies that require anesthesia.

IFRS 15 requires management to estimate the transaction price including any implicit price concessions. IFRS 15 also requires that changes to the transaction price be recorded as adjustments to revenue. Under IFRS 15, where there are implicit price concessions arising from the credit approval process, this is considered to be variable consideration. Variable consideration of this type is accounted for as adjustments to revenue recorded. Essentially the impact to the Company of adopting IFRS 15 is that revenue is reduced by the net uncollectible amounts which were previously recorded as bad debt expense. This only impacts the Company's anesthesia services revenue. The net impact of adoption of IFRS 15 is a reduction in anesthesia services revenue and a corresponding reduction in anesthesia services expense with no impact to net income. There was no impact to the Company's other operating segments.

In adopting IFRS 15, the Company has elected to make use of the following practical expedients:

- incremental costs of obtaining a contract are recognised as an expense when incurred because the amortisation period of the asset that the Company otherwise would have recognised is one year or less; and
- the promised amount of consideration has not been adjusted for the effects of a significant financing component because, at contract inception, the period between when the Company transfers a promised good or service to a customer and when the customer pays for that good or service will be one year or less.

The following table summarizes the impact of adopting IFRS 15 on the Company's interim statement of operations and comprehensive income. Due to the nature of the adjustments, there was no impact to the consolidated balance sheet, statement of changes in equity or statement of cash flows.

For the three months ended September 30, 2017				
	Note	As reported	Adjustments	Amounts without adoption of IFRS 15
Revenue:				
Anesthesia services	a	\$ 19,294,005	\$ 1,186,283	\$ 20,480,288
Product sales		2,864,742	-	2,864,742
		22,158,747	1,186,283	23,345,030
Expenses:				
Anesthesia services expense	a	15,531,573	1,186,283	16,717,856
Product sales expense		1,199,232	-	1,199,232
Corporate expense		1,776,300	-	1,776,300
		18,507,105	1,186,283	19,693,388
Operating income		3,651,642	-	3,651,642
Finance income		(858,628)	-	(858,628)
Finance expense		459,062	-	459,062
Income before tax		4,051,208	-	4,051,208
Income tax recovery		603,319	-	603,319
Net and comprehensive income		\$ 3,447,889	-	\$ 3,447,889
Attributable to:				
Shareholders of the Company		\$ 2,228,486	-	\$ 2,228,486
Non-controlling interest		1,219,403	-	1,219,403
		\$ 3,447,889	-	\$ 3,447,889

- a Under IFRS 15, where there are implicit price concessions arising from the credit approval process, this is considered to be variable consideration. Variable consideration of this type is accounted for as adjustments to revenue recorded. This only impacts the Company's anesthesia services revenue. Previously, collection risk was recorded as bad debt expense. The impact of the adoption of IFRS 15 serves to reduce revenue recorded historically by the bad debt expense recorded in the anesthesia services segment.

For the nine months ended September 30, 2017				
	Note	As reported	Adjustments	Amounts without adoption of IFRS 15
Revenue:				
Anesthesia services	a	\$ 56,026,667	\$ 3,483,824	\$ 59,510,491
Product sales		8,428,735	-	8,428,735
		64,455,402	3,483,824	67,939,226
Expenses:				
Anesthesia services expense	a	43,675,916	3,483,824	47,159,740
Product sales expense		3,589,839	-	3,589,839
Corporate expense		4,854,318	-	4,854,318
		52,120,073	3,483,824	55,603,897
Operating income		12,335,329	-	12,335,329
Finance income		(814,565)	-	(814,565)
Finance expense		5,232,162	-	5,232,162
Income before tax		7,917,732	-	7,917,732
Income tax expense		547,852	-	547,852
Net and comprehensive income		\$ 7,369,880	-	\$ 7,369,880
Attributable to:				
Shareholders of the Company		\$ 3,276,711	-	\$ 3,276,711
Non-controlling interest		4,093,169	-	4,093,169
		\$ 7,369,880	-	\$ 7,369,880

- a Under IFRS 15, where there are implicit price concessions arising from the credit approval process, this is considered to be variable consideration. Variable consideration of this type is accounted for as adjustments to revenue recorded. This only impacts the Company's anesthesia services revenue. Previously, collection risk was recorded as bad debt expense. The impact of the adoption of IFRS 15 serves to reduce revenue recorded historically by the bad debt expense recorded in the anesthesia services segment.

CRH's critical accounting estimates are described in its MD&A for the year ended December 31, 2017, filed under the Company's profile on www.sedar.com.

FUTURE CHANGES IN ACCOUNTING POLICIES

All accounting standards effective for periods beginning on or after January 1, 2018 have been adopted by the Company. New accounting pronouncements issued but not yet effective are described in note 3 to the annual consolidated financial statements for the year ended December 31, 2017. There are no new standards issued subsequent to December 31, 2017 which are considered to have an impact on the Company.

As a non-U.S. company listed on the NYSE, the United States Securities and Exchange Commission ("SEC") requires us to perform a test on the last business day of the second quarter of each fiscal year to determine whether we continue to meet the definition of a foreign private issuer ("FPI"). Historically, we met the definition of an FPI, and as such, prepared consolidated financial statements in accordance with IFRS, reported with the SEC on FPI forms, and complied with SEC rules and regulations applicable to FPIs.

On June 30, 2018, we performed the test and determined that we no longer meet the definition of a FPI. As such, from January 1, 2019 we will be required to prepare consolidated financial statements in accordance with United States Generally Accepted Accounting Principles (“U.S. GAAP”), report with the SEC on domestic forms, and comply with SEC rules and regulations applicable to domestic issuers. We are currently evaluating the impact that our transition to U.S. GAAP will have on our consolidated financial statements.

FINANCIAL INSTRUMENTS

The Company’s financial instruments consist of cash and cash equivalents, trade and other receivables, trade and other payables, employee benefit obligations, member loans, notes payable, deferred consideration and the Company’s earn-out obligation. The fair values of these financial instruments except the notes payable balances, deferred consideration, and the earn-out obligation, approximate carrying value because of their short-term nature. The earn-out obligation is classified as a financial instrument recorded at fair value through earnings. The fair value of the Scotia Facility approximates carrying value as it is a floating rate instrument. The carrying value of the deferred consideration approximates fair value as the discount rate used is reflective of the underlying credit risk of the Company.

Cash and cash equivalents and trade and other receivables are classified as loans and receivables, which are measured at amortized cost. Trade and other payables and employee benefit obligations are classified as other financial liabilities, which are measured at amortized cost. Notes payable balances and deferred consideration are also measured at amortized cost. The Company’s earn-out obligation is measured at fair value.

The Company’s financial instruments are exposed to certain financial risks, including credit risk, liquidity risk and market risk. There have been no significant changes to those risks impacting the Company since December 31, 2017, nor has there been a significant change in the composition of its financial instruments since December 31, 2017.

LEGAL PROCEEDINGS

The Company is a party to a variety of agreements in the ordinary course of business under which it may be obligated to indemnify third parties with respect to certain matters. These obligations include, but are not limited to contracts entered into with physicians where the Company agrees, under certain circumstances, to indemnify a third party, against losses arising from matters including but not limited to medical malpractice and product liability. The impact of any such future claims, if made, on future financial results is not subject to reasonable estimation because considerable uncertainty exists as to final outcome of these potential claims.

NON-IFRS MEASUREMENTS

The following are non-IFRS measures and investors are cautioned not to place undue reliance on them and are urged to read all IFRS accounting disclosures present in the condensed consolidated interim financial statements and accompanying notes for the condensed consolidated interim financial statements for the three and nine months ended September 30, 2018 and the consolidated financial statements and accompanying notes to the financial statements for the year ended December 31, 2017.

The Company uses certain non-IFRS financial measures as supplemental indicators of its financial and operating performance. These non-IFRS financial measures include adjusted operating EBITDA and adjusted operating expenses. The Company believes these supplementary financial measures reflect the Company's ongoing business in a manner that allows for meaningful period-to-period comparisons and analysis of trends in its business. These non-IFRS measures do not have any standardized meaning prescribed under IFRS and are therefore unlikely to be comparable to similar measures presented by other companies.

The Company defines adjusted operating EBITDA as operating earnings before interest, taxes, depreciation, amortization, stock based compensation, acquisition related expenses and asset impairment charges. Adjusted operating EBITDA is presented on a basis consistent with the Company's internal management reports. The Company discloses adjusted operating EBITDA to capture the profitability of its business before the impact of items not considered in management's evaluation of operating unit performance.

The Company defines adjusted operating expenses as operating expenses before acquisition related expenses, stock based compensation, depreciation, amortization and asset impairment charges. Adjusted operating expenses are presented on a basis consistent with the Company's internal management reports.

The non-IFRS measures are reconciled to reported IFRS figures in the tables below:

Adjusted operating EBITDA¹

For the three months ended	2018				2017			2016	
(USD in thousands)	Sep	Jun	Mar	Dec	Sep	Jun	Mar	Dec	Sep
Adjusted operating EBITDA attributable to:									
Shareholders of the Company	8,515	8,429	8,231	11,489	7,775	7,352	7,719	10,281	9,122
Non-controlling interest	4,996	4,464	4,182	5,473	3,119	2,878	3,328	4,219	2,533
Total adjusted operating EBITDA	13,512	12,893	12,414	16,963	10,894	10,230	11,047	14,500	11,655
Amortization expense	(7,972)	(7,488)	(6,994)	(7,169)	(5,897)	(5,603)	(5,059)	(4,715)	(4,711)
Depreciation and related expense	(24)	(24)	(23)	(25)	(22)	(20)	(13)	(30)	(31)
Stock based compensation	(865)	(838)	(828)	(799)	(968)	(781)	(906)	(525)	(297)
Acquisition expenses	(154)	(101)	(109)	(97)	(355)	(88)	(127)	(58)	(21)
Impairment of inventory	-	-	-	-	-	-	-	-	-
Impairment of intangible assets	-	-	-	(6,653)	-	-	-	-	-
Operating income	4,496	4,442	4,460	2,219	3,652	3,738	4,946	9,172	6,595
Net finance income (expense)	(1,597)	(582)	(585)	9,834	400	(3,571)	(1,246)	(1,175)	(1,381)
Income tax (expense) recovery	(407)	(615)	(694)	(5,755)	(604)	453	(397)	(1,643)	(188)
Net and comprehensive income	2,492	3,245	3,182	6,298	3,448	620	3,302	6,354	5,026

Adjusted operating expenses¹

For the three months ended	2018				2017			2016	
(USD in thousands)	Sep	Jun	Mar	Dec	Sep	Jun	Mar	Dec	Sep
Anesthesia services - adjusted operating expense	13,047	12,102	10,416	11,411	9,177	8,712	8,299	8,121	7,666
Amortization expense	7,972	7,487	6,993	7,169	5,897	5,603	5,056	4,715	4,711
Depreciation and related expense	2	2	1	3	2	3	2	1	3
Stock based compensation	156	172	123	71	100	106	149	120	38
Acquisition expenses	154	101	109	97	356	87	127	58	21
Impairment of intangible assets	-	-	-	6,653	-	-	-	-	-
Anesthesia services expense	21,330	19,863	17,642	25,404	15,532	14,511	13,633	13,014	12,439
Product sales - adjusted operating expense	1,065	1,271	1,093	1,295	1,094	1,142	1,037	1,083	974
Amortization expense	1	1	1	1	1	1	5	-	-
Depreciation and related expense	16	16	16	16	14	12	8	15	15
Stock based compensation	100	71	107	95	90	76	110	125	90
Impairment of inventory	-	-	-	-	-	-	-	-	-
Product sales expense	1,182	1,359	1,217	1,408	1,199	1,231	1,160	1,223	1,079
Corporate - adjusted operating expenses	1,109	1,064	743	882	994	844	985	746	684
Amortization expense	-	-	-	-	-	-	(4)	-	-
Depreciation and related expense	6	6	5	6	6	5	3	14	14
Stock based compensation	610	596	599	633	777	599	647	280	169
Corporate expense	1,724	1,666	1,347	1,521	1,776	1,448	1,630	1,040	867
Total adjusted operating expense	15,220	14,437	12,252	13,588	11,265	10,698	10,321	9,950	9,325
Total operating expense	24,236	22,888	20,205	28,332	18,507	17,190	16,423	15,278	14,386

¹ Fiscal years 2017 and 2016 are restated for the adoption of IFRS 15, effective January 1, 2018. Refer to note 3 of the unaudited condensed consolidated interim financial statements for the three and nine months ended September 30, 2018.

Condensed Consolidated Interim Financial Statements
(Expressed in United States dollars)

CRH MEDICAL CORPORATION

(Unaudited)

Three and nine months ended September 30, 2018 and 2017

CRH MEDICAL CORPORATION

Condensed Consolidated Balance Sheets
(Unaudited)
(Expressed in United States dollars)

As at September 30, 2018 and December 31, 2017

	Notes	September 30, 2018	December 31, 2017
Assets			
Current assets:			
Cash and cash equivalents		\$ 6,832,560	\$ 12,486,884
Trade and other receivables		17,267,278	15,486,312
Current tax receivable		1,688,238	-
Prepaid expenses and deposits		674,422	889,882
Inventories		570,712	423,445
		27,033,210	29,286,523
Non-current assets:			
Property and equipment		302,585	364,366
Intangible assets	4	176,489,916	163,092,606
Deferred tax assets		7,860,629	5,707,383
		184,653,130	169,164,355
Total assets		\$ 211,686,340	\$ 198,450,878
Liabilities			
Current liabilities:			
Trade and other payables		\$ 6,507,730	\$ 5,661,844
Employee benefits		830,562	500,754
Current tax liabilities		-	577,553
Notes payable and bank indebtedness	8	2,976,468	1,101,468
Deferred consideration		1,034,179	906,956
Earn-out obligation	11	2,161,680	-
Short-term advances	4	110,767	-
Member loan	4	-	435,000
		13,621,386	9,183,575
Non-current liabilities:			
Deferred consideration		1,172,948	2,226,737
Notes payable and bank indebtedness	8	65,765,250	60,228,851
Earn-out obligation	11	-	1,875,427
		66,938,198	64,331,015
Equity			
Share capital		54,559,146	53,925,537
Contributed surplus		9,863,931	8,390,026
Accumulated other comprehensive loss		(66,772)	(66,772)
Retained earnings		7,224,614	5,410,181
Total equity attributable to shareholders of the Company		71,580,919	67,658,972
Non-controlling interest		59,545,837	57,277,316
Total equity		131,126,756	124,936,288
Total liabilities and equity		\$ 211,686,340	\$ 198,450,878

See accompanying notes to condensed consolidated interim financial statements.

Approved on behalf of the Board:

(signed) "Edward Wright" _____ Director
Edward Wright

(signed) "Anthony Holler" _____ Director
Anthony Holler

CRH MEDICAL CORPORATION

Condensed Consolidated Interim Statements of Operations and Comprehensive Income
(Unaudited)
(Expressed in United States dollars)

Three and nine month periods ended September 30, 2018 and 2017

	Notes	Three months ended		Nine months ended	
		September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Revenue:					
Anesthesia services	12	\$ 26,073,462	\$ 19,294,005	\$ 72,858,705	\$ 56,026,667
Product sales	12	2,658,131	2,864,742	7,868,907	8,428,735
		28,731,593	22,158,747	80,727,612	64,455,402
Expenses:					
Anesthesia services expense	5	21,329,627	15,531,573	58,835,160	43,675,916
Product sales expense	6	1,181,976	1,199,232	3,757,519	3,589,839
Corporate expense	7	1,723,922	1,776,300	4,736,454	4,854,318
		24,235,525	18,507,105	67,329,133	52,120,073
Operating income		4,496,068	3,651,642	13,398,479	12,335,329
Finance income	10	-	(858,628)	-	(814,565)
Finance expense	10	1,596,917	459,062	2,762,949	5,232,162
Income before tax		2,899,151	4,051,208	10,635,530	7,917,732
Income tax expense		407,276	603,319	1,716,725	547,852
Net and comprehensive income		\$ 2,491,875	\$ 3,447,889	\$ 8,918,805	\$ 7,369,880
Attributable to:					
Shareholders of the Company		\$ 263,706	\$ 2,228,486	\$ 2,993,413	\$ 3,276,711
Non-controlling interest		2,228,169	1,219,403	5,925,392	4,093,169
		\$ 2,491,875	\$ 3,447,889	\$ 8,918,805	\$ 7,369,880
Earnings per share attributable to shareholders:					
Basic	9(d)	\$ 0.004	\$ 0.030	\$ 0.041	\$ 0.044
Diluted	9(d)	\$ 0.004	\$ 0.030	\$ 0.040	\$ 0.043
Weighted average shares outstanding:					
Basic		73,356,986	74,109,738	72,563,810	73,691,799
Diluted		74,995,003	75,479,962	74,008,839	75,693,122

See accompanying notes to condensed consolidated interim financial statements.

CRH MEDICAL CORPORATION

Condensed Consolidated Interim Statements of Changes in Equity

(Unaudited)

(Expressed in United States dollars)

Nine months ended September 30, 2018 and 2017

	Number of shares	Share capital	Contributed surplus	Accumulated other comprehensive loss	Retained earnings	Non- controlling interest	Total equity
Balance as at January 1, 2017	72,745,939	\$ 52,706,484	\$ 7,142,964	\$ (66,772)	\$ 733,155	\$ 36,410,456	\$ 96,926,287
Total net and comprehensive income for the period	-	-	-	-	3,276,711	4,093,169	7,369,880
Transactions with owners, recorded directly in equity:							
Stock-based compensation expense	-	-	2,655,173	-	-	-	2,655,173
Common shares purchased on exercise of options	178,750	79,369	(33,812)	-	-	-	45,557
Common shares issued on vesting of share units	1,202,549	1,511,614	(1,578,633)	-	-	-	(67,019)
Distribution to non-controlling interest	-	-	-	-	-	(9,683,093)	(9,683,093)
Acquisition of non-controlling interest (note 4)	-	-	-	-	-	26,657,061	26,657,061
Balance as at September 30, 2017	74,127,238	\$ 54,297,467	\$ 8,185,692	\$ (66,772)	\$ 4,009,866	\$ 57,477,593	\$ 123,903,846
Balance as at January 1, 2018	73,018,588	\$ 53,925,537	\$ 8,390,026	\$ (66,772)	\$ 5,410,181	\$ 57,277,316	\$ 124,936,288
Total net and comprehensive income for the period	-	-	-	-	2,993,413	5,925,392	8,918,805
Transactions with owners, recorded directly in equity:							
Stock-based compensation expense	-	-	2,532,192	-	-	-	2,532,192
Common shares purchased on exercise of options	-	-	-	-	-	-	-
Common shares issued on vesting of share units	197,750	1,058,287	(1,058,287)	-	-	-	-
Common shares repurchased in connection with normal course issuer bid and cancelled (note 9(c))	(579,900)	(424,678)	-	-	(1,178,980)	-	(1,603,658)
Cancellation of treasury shares purchased in previous year	(72,400)	-	-	-	-	-	-
Distribution to non-controlling interest	-	-	-	-	-	(14,618,460)	(14,618,460)
Acquisition of non-controlling interest (note 4)	-	-	-	-	-	10,961,589	10,961,589
Balance as at September 30, 2018	72,564,038	\$ 54,559,146	\$ 9,863,931	\$ (66,772)	\$ 7,224,614	\$ 59,545,837	\$ 131,126,756

See accompanying notes to condensed consolidated interim financial statements.

CRH MEDICAL CORPORATION

Condensed Consolidated Interim Statements of Cash Flows
(Unaudited)
(Expressed in United States dollars)

Three and nine month periods ended September 30, 2018 and 2017

	Notes	Three months ended		Nine months ended	
		September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Cash provided by (used in)					
Operating activities:					
Net income		\$ 2,491,875	\$ 3,447,889	\$ 8,918,805	\$ 7,369,880
Adjustments for:					
Depreciation of property, equipment and intangibles		7,996,129	5,918,773	22,524,416	16,610,537
Stock based compensation expense		865,374	967,686	2,532,192	2,655,173
Unrealized foreign exchange (gain) loss		(45,742)	(44,145)	(40,420)	43,296
Finance expense		1,596,917	(399,562)	2,762,949	4,329,513
Income tax expense		407,276	603,319	1,716,725	547,852
Operating activity before changes in operating assets and liabilities		13,311,829	10,493,960	38,414,667	31,556,251
Taxes paid		(1,681,427)	(707,673)	(6,102,449)	(4,560,184)
Change in trade and other receivables		(1,157,352)	(457,734)	(1,780,965)	(204,722)
Change in prepaid expenses and deposits		57,544	243,500	319,879	94,428
Change in inventories		(176,683)	(35,440)	(147,266)	(91,949)
Change in trade and other payables		1,838,202	538,518	595,286	903,196
Change in employee benefits		225,542	29,931	329,807	149,620
Cash provided by operating activities		12,417,655	10,105,062	31,628,959	27,846,640
Financing activities					
Proceeds (repayment) of member loans		(186,200)	375,000	(435,000)	435,000
Proceeds of working capital advance		110,767	-	110,767	-
Payment of deferred consideration		-	-	(1,000,000)	(900,000)
Proceeds on bank indebtedness	8	4,500,000	21,500,000	18,300,000	68,200,000
Repayment of notes payable and bank indebtedness	8	-	-	(11,000,000)	(50,043,750)
Repayment of interest on notes payable and bank indebtedness		(600,510)	(270,528)	(2,041,263)	(2,673,838)
Payment of financing fees		-	-	-	(354,565)
Proceeds on settlement of derivative asset		-	-	-	1,313,874
Distribution to non-controlling interest		(4,149,200)	(3,429,881)	(14,618,460)	(9,683,093)
Proceeds from the issuance of shares relating to stock based compensation		-	-	-	(21,462)
Repurchase of shares for cancellation	9(c)	(564,342)	-	(1,603,658)	-
Cash (used in) provided by financing activities		(889,485)	18,174,591	(12,287,614)	6,272,166
Investing activities					
Acquisition of property and equipment		(2,946)	(95,584)	(9,353)	(116,558)
Acquisition of anesthesia services providers	4	(9,180,000)	(25,661,658)	(24,993,148)	(33,153,268)
Cash used in investing activities		(9,182,946)	(25,757,242)	(25,002,501)	(33,269,826)
Effects of foreign exchange on cash and cash equivalents		17,719	5,094	6,832	5,993
Increase (decrease) in cash and cash equivalents		2,362,943	2,527,505	(5,654,324)	854,973
Cash and cash equivalents, beginning of period		4,469,617	7,834,472	12,486,884	9,507,004
Cash and cash equivalents, end of period		\$ 6,832,560	\$ 10,361,977	\$ 6,832,560	\$ 10,361,977

See accompanying notes to condensed consolidated interim financial statements.

CRH MEDICAL CORPORATION

Notes to Condensed Consolidated Interim Financial Statements
(Unaudited)
(Expressed in United States dollars)

Three and nine months ended September 30, 2018 and 2017

1. Reporting entity:

CRH Medical Corporation (“CRH” or “the Company”) was incorporated on April 21, 2001 and is incorporated under the Business Corporations Act (British Columbia). The Company provides anesthesiology services to gastroenterologists in the United States through its subsidiaries and sells its patented proprietary technology for the treatment of hemorrhoids directly to physicians in the United States and Canada.

CRH principally operates in the United States and is headquartered from its registered offices located at Unit 578, 999 Canada Place, Vancouver, British Columbia, Canada.

2. Basis of preparation:

(a) Statement of compliance:

These unaudited condensed consolidated interim financial statements of the Company have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”). Accordingly, these condensed consolidated interim financial statements have been prepared in accordance with IFRS applicable to the preparation of interim financial statements, including International Accounting Standard 34, Interim Financial Reporting (“IAS 34”). These condensed consolidated interim financial statements do not include all the information and note disclosures required by IFRS for annual financial statements and therefore should be read in conjunction with the Company’s audited consolidated financial statements and the notes thereto for the year ended December 31, 2017. In management’s opinion, all adjustments considered necessary for fair presentation have been included in these financial statements. Interim results are not necessarily indicative of the results expected for the fiscal year.

On January 1, 2018, the Company adopted IFRS 15 and IFRS 9. Changes to significant accounting policies are described in Note 3.

The condensed consolidated interim financial statements were authorized for issue by the Board of Directors on October 30, 2018.

(b) Basis of measurement:

The Company’s condensed consolidated interim financial statements have been prepared on a going concern and historical cost basis except for certain financial instruments which are recorded at fair value.

(c) Functional and presentation currency:

These condensed consolidated interim financial statements are presented in United States dollars, which is the Company’s presentational currency. The functional currency of the Company’s parent company and subsidiaries is the United States dollar.

CRH MEDICAL CORPORATION

Notes to Condensed Consolidated Interim Financial Statements
(Unaudited)
(Expressed in United States dollars)

Three and nine months ended September 30, 2018 and 2017

2. Basis of preparation (continued):

(d) Use of estimates, assumptions and judgments:

The preparation of the Company's condensed consolidated interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies, the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

Significant areas requiring the use of management estimates relate to the assessment for impairment and useful lives of intangible assets, determining the fair value of share units, estimates supporting reported anesthesia revenues, the valuation of certain long term liabilities, including liabilities relating to contingent and deferred consideration, the vesting term for share units with market and performance based performance targets, the valuation of acquired intangibles, the valuation of deferred tax assets and the allocation of purchase consideration to the fair value of assets acquired and liabilities assumed.

Significant judgments made by management in the process of applying accounting policies and that have the most significant effect on the amounts recognized in the consolidated financial statements includes the determination of functional currency and the accounting classification of financial instruments. In conjunction with the Company's business acquisitions, these judgments also include the Company's determination of control for the purposes of consolidation and the Company's definition of a business.

Reported amounts and note disclosures reflect the overall economic conditions that are most likely to occur and anticipated measures management intends to take. Actual results could differ from those estimates.

(e) Comparative information:

Certain comparative information has been reclassified to conform with the presentation adopted in the current fiscal year.

3. Significant accounting policies:

(a) Adoption of new accounting standards:

These condensed consolidated interim financial statements have been prepared using the significant accounting policies and methods of computation consistent with those applied in the Company's December 31, 2017 annual consolidated financial statements, except as discussed below relating to the adoption of IFRS 15 and IFRS 9.

The Company has not early adopted any amendment, standard or interpretation that has been issued by the IASB but is not yet effective. Amendments, standards and interpretations that are issued but not yet effective are described in the Company's annual financial statements for the period ended December 31, 2017. The Company has initially adopted IFRS 15, *Revenue from Contracts with Customers* as at January 1, 2018. A number of other new standards are effective from January 1, 2018, including IFRS 9, *Financial Instruments*, but they do not have a material effect on the Company's financial statements.

CRH MEDICAL CORPORATION

Notes to Condensed Consolidated Interim Financial Statements
(Unaudited)
(Expressed in United States dollars)

Three and nine months ended September 30, 2018 and 2017

3. Significant accounting policies (continued):

(a) Adoption of new accounting standards (continued):

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaced IAS 18, *Revenue*, IAS 11, *Construction Contracts* and related interpretations. The two permitted transition methods under the new standard are the full retrospective method, in which case the standard is applied to each prior reporting period presented and the cumulative effect of applying the standard is recognized in the earliest period shown, or the modified retrospective method, in which case the cumulative effect of applying the standard would be recognized in retained earnings at January 1, 2018, the date of initial application. Effective January 1, 2018, the Company adopted IFRS 15 using the full retrospective method.

The Company recognizes revenue upon a transfer of control of the asset to the customer. For anesthesia services, a transfer of control occurs upon completion of service to the customer (patient). For product sales, a transfer of control occurs upon shipment of product to the customer (physician). Control of goods passes to the customer (physician) upon shipment primarily because the customer obtains both legal title to the goods and an obligation to pay for the goods upon shipment. Each contract, whether for anesthesia services or product sales, contains only a single performance obligation since physicians who purchase ligators are not the ones performing endoscopies or colonoscopies that require anesthesia.

IFRS 15 requires management to estimate the transaction price including any implicit price concessions. IFRS 15 also requires that changes to the transaction price be recorded as adjustments to revenue. Under IFRS 15, where there are implicit price concessions arising from the credit approval process, this is considered to be variable consideration. Variable consideration of this type is accounted for as adjustments to revenue recorded. Essentially the impact to the Company of adopting IFRS 15 is that revenue is reduced by the net uncollectible amounts which were previously recorded as bad debt expense. This only impacts the Company's anesthesia services revenue. The net impact of adoption of IFRS 15 is a reduction in anesthesia services revenue and a corresponding reduction in anesthesia services expense with no impact to net income. There was no impact to the Company's other operating segments.

In adopting IFRS 15, the Company has elected to make use of the following practical expedients:

- incremental costs of obtaining a contract are recognised as an expense when incurred because the amortisation period of the asset that the Company otherwise would have recognised is one year or less; and
- the promised amount of consideration has not been adjusted for the effects of a significant financing component because, at contract inception, the period between when the Company transfers a promised good or service to a customer and when the customer pays for that good or service will be one year or less.

CRH MEDICAL CORPORATION

Notes to Condensed Consolidated Interim Financial Statements
(Unaudited)
(Expressed in United States dollars)

Three and nine months ended September 30, 2018 and 2017

3. Significant accounting policies (continued):

(a) Adoption of new accounting standards (continued):

The following table summarizes the impact of adopting IFRS 15 on the Company's interim statement of operations and comprehensive income. Due to the nature of the adjustments, there was no impact to the consolidate balance sheet, statement of changes in equity or statement of cash flows.

For the three months ended September 30, 2017				
	Note	As reported	Adjustments	Amounts without adoption of IFRS 15
Revenue:				
Anesthesia services	a	\$ 19,294,005	\$ 1,186,283	\$ 20,480,288
Product sales		2,864,742	-	2,864,742
		22,158,747	1,186,283	23,345,030
Expenses:				
Anesthesia services expense	a	15,531,573	1,186,283	16,717,856
Product sales expense		1,199,232	-	1,199,232
Corporate expense		1,776,300	-	1,776,300
		18,507,105	1,186,283	19,693,388
Operating income		3,651,642	-	3,651,642
Finance income		(858,628)	-	(858,628)
Finance expense		459,062	-	459,062
Income before tax		4,051,208	-	4,051,208
Income tax recovery		603,319	-	603,319
Net and comprehensive income		\$ 3,447,889	-	\$ 3,447,889
Attributable to:				
Shareholders of the Company		\$ 2,228,486	-	\$ 2,228,486
Non-controlling interest		1,219,403	-	1,219,403
		\$ 3,447,889	-	\$ 3,447,889

- a Under IFRS 15, where there are implicit price concessions arising from the credit approval process, this is considered to be variable consideration. Variable consideration of this type is accounted for as adjustments to revenue recorded. This only impacts the Company's anesthesia services revenue. Previously, collection risk was recorded as bad debt expense. The impact of the adoption of IFRS 15 serves to reduce revenue recorded historically by the bad debt expense recorded in the anesthesia services segment.

CRH MEDICAL CORPORATION

Notes to Condensed Consolidated Interim Financial Statements
(Unaudited)
(Expressed in United States dollars)

Three and nine months ended September 30, 2018 and 2017

3. Significant accounting policies (continued):

(a) Adoption of new accounting standards (continued):

For the nine months ended September 30, 2017				
	Note	As reported	Adjustments	Amounts without adoption of IFRS 15
Revenue:				
Anesthesia services	a	\$ 56,026,667	\$ 3,483,824	\$ 59,510,491
Product sales		8,428,735	-	8,428,735
		64,455,402	3,483,824	67,939,226
Expenses:				
Anesthesia services expense	a	43,675,916	3,483,824	47,159,740
Product sales expense		3,589,839	-	3,589,839
Corporate expense		4,854,318	-	4,854,318
		52,120,073	3,483,824	55,603,897
Operating income		12,335,329	-	12,335,329
Finance income		(814,565)	-	(814,565)
Finance expense		5,232,162	-	5,232,162
Income before tax		7,917,732	-	7,917,732
Income tax expense		547,852	-	547,852
Net and comprehensive income		\$ 7,369,880	-	\$ 7,369,880
Attributable to:				
Shareholders of the Company		\$ 3,276,711	-	\$ 3,276,711
Non-controlling interest		4,093,169	-	4,093,169
		\$ 7,369,880	-	\$ 7,369,880

a Under IFRS 15, where there are implicit price concessions arising from the credit approval process, this is considered to be variable consideration. Variable consideration of this type is accounted for as adjustments to revenue recorded. This only impacts the Company's anesthesia services revenue. Previously, collection risk was recorded as bad debt expense. The impact of the adoption of IFRS 15 serves to reduce revenue recorded historically by the bad debt expense recorded in the anesthesia services segment.

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3. Significant accounting policies (continued):

(b) New standards and interpretations not yet applied:

As a non-U.S. company listed on the NYSE, the United States Securities and Exchange Commission ("SEC") requires us to perform a test on the last business day of the second quarter of each fiscal year to determine whether we continue to meet the definition of a foreign private issuer ("FPI"). Historically, we met the definition of an FPI, and as such, prepared consolidated financial statements in accordance with IFRS, reported with the SEC on FPI forms, and complied with SEC rules and regulations applicable to FPIs.

On June 30, 2018, we performed the test and determined that we no longer meet the definition of a FPI. As such, from January 1, 2019 we will be required to prepare consolidated financial statements in accordance with United States Generally Accepted Accounting Principles ("U.S. GAAP"), report with the SEC on domestic forms, and comply with SEC rules and regulations applicable to domestic issuers. We are currently evaluating the impact that our transition to U.S. GAAP will have on our consolidated financial statements.

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4. Business combinations:

During the nine months ended September 30, 2018, the Company completed four business combinations. The business combinations completed in the period have been included in the anesthesia segment of the Company and represents the following:

Acquired Operation	Date Acquired	Consideration
Shreveport Sedation Associates LLC ("SSA")	March 2018	\$9,404,148
Western Ohio Sedation Associates LLC ("WOSA")	May 2018	\$6,409,000
Lake Washington Anesthesia LLC ("LWA")	July 2018	\$5,000,000
Lake Erie Sedation Associates LLC ("LESA")	September 2018	\$4,180,000

The results of operations of the acquired businesses have been included in the Company's consolidated financial statements from the date of acquisition.

The following table summarizes the fair value of the consideration transferred and the preliminary estimated fair values of the assets and liabilities acquired at the acquisition date. Certain of the estimates of fair value, most notably the professional services agreements, are preliminary and may be subject to further adjustments.

	SSA	WOSA	LWA	LESA	Total
Cash	\$ 9,404,148	\$ 6,409,000	\$ 5,000,000	\$ 4,180,000	\$ 24,993,148
Purchase consideration	\$ 9,404,148	\$ 6,409,000	\$ 5,000,000	\$ 4,180,000	\$ 24,993,148
Non-controlling interest	\$ -	\$ 6,157,667	\$ 4,803,922	\$ -	\$ 10,961,589
	\$ 9,404,148	\$ 12,566,667	\$ 9,803,922	\$ 4,180,000	\$ 35,954,737
Assets and liabilities acquired:					
Exclusive professional services agreements	\$ 9,300,000	\$ 12,566,667	\$ 9,803,922	\$ 4,180,000	\$ 35,850,589
Prepaid expenses and deposits	104,148	-	-	-	104,148
Pre-close accounts receivable	-	-	652,506	-	652,506
Pre-close accounts payable	-	-	(652,506)	-	(652,506)
Fair value of net identifiable assets and liabilities acquired	9,404,148	\$ 12,566,667	\$ 9,803,922	\$ 4,180,000	\$ 35,954,737
Exclusive professional services agreements – amortization term					
	7 years	10 years	7 years	10 years	
Acquisition costs expensed					\$ 363,318

The value of the acquired intangible assets, being exclusive professional services agreements, have been determined on a provisional basis and relates to the acquisition of exclusive professional services agreements to provide professional anesthesia services. The amortization term for the agreements is based upon contractual terms within the acquisition agreement and professional services agreement.

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4. Business combinations (continued):

SSA

In March 2018, a subsidiary of the Company entered into an asset purchase agreement to purchase 100% of certain assets of an anesthesia services provider in Louisiana. The total purchase price under the asset purchase agreement was \$9,404,148 and was paid via cash. The Company has obtained control over the business through its contractual ability to direct the relevant activities of the assets acquired. The results of the operation of these assets has been included in the Company's consolidated interim financial statements from the date of acquisition, being March 19, 2018.

WOSA

In May 2018, a subsidiary of the Company entered into an asset contribution and exchange agreement to acquire 51% of the ownership interest in Western Ohio Sedation Associates, LLC ("WOSA"), an anesthesia services provider in Ohio. The total purchase price under the agreement was \$6,409,000 and was paid via cash. As part of the transaction, the Company also entered into an operating agreement between it and the non-controlling interest shareholders of WOSA which governs the operation of the acquired entity. As a result of the 51% ownership interest acquired and the operating agreement, the Company has acquired control of WOSA and, as a result, 100% of the financial results of WOSA have been included in the Company's consolidated financial statements from the date of acquisition, being May 1, 2018. The non-controlling interest of \$6,157,667 was determined based on 49% of the fair value of WOSA's net identifiable assets as estimated by the Company.

In conjunction with the acquisition, both the Company and the non-controlling interest shareholder contributed loans of \$193,800 and \$186,200, respectively. The terms of the loans are such that they will be repaid first, prior to any future distributions and are non-interest bearing.

LWA

In July 2018, a subsidiary of the Company entered into a membership interest purchase agreement to acquire 51% of the ownership interest in Lake Washington Anesthesia, LLC ("LWA"), an anesthesia services provider in the state of Washington. The purchase price under the agreement was \$5,000,000 and was paid via cash. As part of the transaction, the Company also entered into an operating agreement between it and the non-controlling interest shareholders of LWA which governs the operation of the acquired business. As a result of the 51% ownership interest acquired and the operating agreement, the Company has acquired control of LWA and, as a result, 100% of the financial results of LWA have been included in the Company's consolidated financial statements from the date of acquisition, being July 1, 2018. The non-controlling interest of \$4,803,922 was determined based on 49% of the fair value of LWA's net identifiable assets as estimated by the Company.

In conjunction with the acquisition, the non-controlling interest shareholder of LWA provided a working capital advance to LWA totaling \$254,351 at July 1, 2018. As at September 30, 2018, the working capital advance totaled \$110,767.

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4. Business combinations (continued):

LESA

In September 2018, a subsidiary of the Company entered into an asset purchase agreement to purchase 100% of certain assets of an anesthesia services provider in Ohio. The total purchase price under the asset purchase agreement was \$4,180,000 and was paid via cash. The Company has obtained control over the business through its contractual ability to direct the relevant activities of the assets acquired. The results of the operation of these assets has been included in the Company's consolidated interim financial statements from the date of acquisition, being September 4, 2018.

In the three and nine months ended September 30, 2018, the above noted acquisitions contributed revenue and net earnings before tax as follows:

	Three months ended September 30, 2018				
	SSA	WOSA	LWA	LESA	Total
Revenue	\$ 1,047,063	\$ 1,422,364	\$ 1,290,110	\$ 150,024	\$ 3,909,561
Net income before tax	\$ 248,938	\$ 342,557	\$ 225,183	\$ 39,603	\$ 856,281
Amortization	\$ 332,143	\$ 314,167	\$ 350,140	\$ 30,189	\$ 1,026,639

	Nine months ended September 30, 2018				
	SSA	WOSA	LWA	LESA	Total
Revenue	\$ 2,208,205	\$ 2,736,182	\$ 1,290,110	\$ 150,024	\$ 6,384,521
Net earnings before tax	\$ 504,297	\$ 988,817	\$ 225,183	\$ 39,603	\$ 1,757,900
Amortization	\$ 712,262	\$ 523,611	\$ 350,140	\$ 30,189	\$ 1,616,202

The following unaudited supplemental pro forma financial information presents information as if the acquisitions had been completed on January 1, 2018. The pro forma financial information presented below (unaudited) is for informational purposes only and is not indicative of the results of operations that would have been achieved if the acquisitions had taken place at the beginning of fiscal 2018. The pro forma financial information (unaudited) presented includes amortization charges for acquired intangible assets based on the values assigned in the purchase price allocation. Had the acquisitions been completed on January 1, 2018, revenue for the Company would have been approximately \$87.7 million and net income before tax would have been approximately \$12.4 million for the nine months ended September 30, 2018.

	Nine months ended September 30, 2018				
Pro Forma Information (unaudited)	SSA	WOSA	LWA	LESA	Total
Revenue	\$ 3,089,199	\$ 4,925,128	\$ 3,870,330	\$ 1,500,240	\$ 13,384,897
Net earnings before tax	\$ 705,493	\$ 1,779,871	\$ 675,549	\$ 396,030	\$ 3,556,943
Amortization	\$ 996,429	\$ 942,500	\$ 1,050,420	\$ 313,500	\$ 3,302,849

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4. Business combinations (continued):

During the year ended December 31, 2017, the Company completed six business combinations. All business combinations completed during the period have been included in the anesthesia segment of the Company and include the following:

Acquired Operation	Date Acquired	Consideration
DDAB, LLC ("DDAB")	February 2017	\$5,273,570
Osceola Gastroenterology Anesthesia Associates, LLC ("OGAA")	March 2017	\$3,401,819
West Florida Anesthesia Associates, LLC ("WFAA")	August 2017	\$5,840,000
Central Colorado Anesthesia Associates, LLC ("CCAA")	September 2017	\$7,888,919
Raleigh Sedation Associates, LLC & Blue Ridge Sedation Associates, PLLC ("RSA")	September 2017	\$7,248,960
Alamo Sedation Associates, LLC ("ASA")	September 2017	\$3,500,000

The results of operations of the acquired businesses have been included in the Company's consolidated financial statements from the date of acquisition.

The following table summarizes the fair value of the consideration transferred and the fair values of the assets and liabilities acquired at the acquisition date.

	DDAB	OGAA	WFAA	CCAA	RSA	ASA	Total
Cash	\$ 4,089,791	\$ 3,401,819	\$ 5,840,000	\$ 7,888,919	\$ 7,248,960	\$ 3,500,000	\$ 31,969,489
Contingent consideration	1,183,779	-	-	-	-	-	1,183,779
Purchase consideration	\$ 5,273,570	\$ 3,401,819	\$ 5,840,000	\$ 7,888,919	\$ 7,248,960	\$ 3,500,000	\$ 33,153,268
Non-controlling interest	5,066,763	2,267,879	4,778,182	7,579,550	6,964,687	-	26,657,061
	\$ 10,340,333	\$ 5,669,698	\$ 10,618,182	\$ 15,468,469	\$ 14,213,647	\$ 3,500,000	\$ 59,810,329
Assets and liabilities acquired:							
Exclusive professional services agreements	10,340,333	\$ 5,669,698	\$ 10,606,192	\$ 15,468,469	\$ 14,213,648	\$ 3,500,000	\$ 59,798,340
Pre-close trade receivables	525,000	-	-	-	-	-	525,000
Pre-close trade payables	(525,000)	-	-	-	-	-	(525,000)
Prepaid expenses and deposits	-	-	11,889	-	-	-	11,889
Fair value of net identifiable assets and liabilities acquired	\$ 10,340,333	\$ 5,669,698	\$ 10,618,081	\$ 15,468,469	\$ 14,213,648	\$ 3,500,000	\$ 59,810,229
Exclusive professional services agreements – amortization term							
	4.5 years	5 years	15 years	7 years	5 years	7 years	
Acquisition costs expensed							\$ 570,900

As a result of the above business combinations completed in 2017, the Company recognized intangible assets totaling \$59,798,340 during the year ended December 31, 2017, along with non-controlling interest of \$26,657,061.

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5. Anesthesia services expense:

For the three and nine month periods ended September 30:

	<u>Three months ended</u>		<u>Nine months ended</u>	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Employee related	\$ 10,393,353	\$ 7,106,062	\$ 28,148,985	\$ 20,321,355
Depreciation and amortization	7,973,326	5,898,442	22,456,267	16,561,085
Office related	2,120,234	1,648,749	5,898,828	4,671,734
Acquisition expense	154,034	355,992	363,318	570,900
Medical supplies	231,023	150,528	655,037	430,749
Stock-based compensation	155,608	100,463	450,449	355,825
Professional fees	103,773	113,917	307,329	350,352
Insurance	82,558	57,751	234,887	173,338
Travel and entertainment	115,718	99,669	320,060	240,578
	<u>\$ 21,329,627</u>	<u>\$ 15,531,573</u>	<u>\$ 58,835,160</u>	<u>\$ 43,675,916</u>

6. Product sales expense:

For the three and nine month periods ended September 30:

	<u>Three months ended</u>		<u>Nine months ended</u>	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Employee related	\$ 431,936	\$ 415,654	\$ 1,279,583	\$ 1,241,756
Product cost and support	542,215	512,584	1,784,085	1,509,507
Professional fees	10,042	84,721	99,644	303,273
Office related	71,364	73,881	231,708	206,757
Stock-based compensation	100,097	90,371	277,546	276,880
Insurance	9,850	4,540	29,428	11,952
Depreciation and amortization	17,054	14,557	51,088	39,702
Foreign exchange	(582)	2,924	4,437	12
	<u>\$ 1,181,976</u>	<u>\$ 1,199,232</u>	<u>\$ 3,757,519</u>	<u>\$ 3,589,839</u>

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7. Corporate expense:

For the three and nine month periods ended September 30:

	Three months ended		Nine months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Employee related	\$ 478,625	\$ 425,096	\$ 1,326,368	\$ 1,238,550
Professional expenses	294,153	233,774	718,154	628,804
Corporate	98,735	126,404	325,344	364,988
Stock-based compensation	609,669	776,854	1,804,197	2,022,470
Travel and entertainment	80,880	69,812	119,045	179,726
Office related	74,475	53,700	217,482	150,742
Insurance	69,875	79,916	208,645	232,936
Depreciation and amortization	5,748	5,775	17,060	9,751
Foreign exchange	11,762	4,969	159	26,351
	\$ 1,723,922	\$ 1,776,300	\$ 4,736,454	\$ 4,854,318

8. Notes payable:

	Scotia Facility
September 30, 2018	
Current portion	\$ 2,976,468
Non-current portion	65,765,250
Total loans and borrowings	\$ 68,741,718
December 31, 2017	
Current portion	\$ 1,101,468
Non-current portion	60,228,851
Total loans and borrowings	\$ 61,330,319

The Bank of Nova Scotia ("Scotia Facility")

On November 24, 2015, the Company entered into a credit facility with the Bank of Nova Scotia. The facility, which had a maturity date of April 30, 2018, provided financing of up to \$55,000,000, after amendment on June 15, 2016.

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8. Notes payable:

On June 26, 2017, the Company amended the Scotia Facility, which includes US Bank and JP Morgan as part of the lending syndicate, to provide financing of up to \$100,000,000 via a revolving and term facility. The amended facility has a maturity date of June 26, 2020. In conjunction with this amendment, the Company incurred fees of \$445,598. The amendment was determined to be a substantial modification and the Company extinguished the previous Scotia facility and wrote off deferred financing costs related to the previous facility of \$173,511. As September 30, 2018, the Company had drawn \$69,000,000 on the amended facility (2017 - \$61,700,000). The Facility is repayable in full at maturity, with scheduled principal repayments on a quarterly basis beginning September 30, 2017 based on the initial principal issued under the term facility. The facility bears interest at a floating rate based on the US prime rate, LIBOR or bankers' acceptance rates plus an applicable margin. At September 30, 2018, interest on the facility is calculated at LIBOR plus 2.50% on the revolving portion and term portion of the Facility. The Facility is secured by the assets of the Company. As at September 30, 2018 the Company is required to maintain the following financial covenants in respect of the Facility:

Financial Covenant	Required Ratio
Total funded debt ratio	2.50:1.00
Fixed charge coverage ratio	1.15:1.00

The Company is in compliance with all covenants at September 30, 2018.

The consolidated minimum loan payments (principal) for all loan agreements in the future are as follows:

	Minimum Principal
At September 30, 2018	
Not later than one year	\$ 3,125,000
Between one to three years	\$ 65,875,000
Between four to five years	\$ -
Thereafter	\$ -
	\$ 69,000,000

9. Share capital:

(a) Issued and outstanding – common shares:

Other than in connection with shares issued in respect of the Company's share unit and share option plans and in connection with the Company's normal course issuer bid (note 9(c)), there were no share transactions in the three and nine months ended September 30, 2018.

Other than in connection with shares issued in respect of the Company's share unit and share option plans, there were no share transactions in the three and nine months ended September 30, 2017.

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9. Share capital (continued):

(b) Share unit plan:

In June 2017, the shareholders of the Company approved the 2017 Share Unit Plan. The 2017 Share Unit Plan is substantially similar to the Share Unit Plan adopted in 2014 and amends certain of the provisions in the 2014 plan to adhere to best practice corporate governance practices. Employees, directors and eligible consultants of the Company and its designated subsidiaries are eligible to participate in the Share Unit Plan. In accordance with the terms of the plan, the Company will approve those employees, directors and eligible consultants who are entitled to receive share units and the number of share units to be awarded to each participant. Each share unit awarded conditionally entitles the participant to receive one common share of the Company upon attainment of the share unit vesting criteria. The vesting of share units is conditional upon the expiry of time-based vesting conditions, performance-based vesting conditions or a combination of the two. Once the share units vest, the participant is entitled to receive the equivalent number of underlying common shares.

A summary of the status of the plan as of September 30, 2018 and 2017 is as follows:

	Time based share units	Performance based share units
Outstanding, January 1, 2017	1,068,000	2,350,000
Issued	84,000	-
Vested	(212,000)	(1,000,000)
Forfeited	(30,000)	-
Expired	-	-
Outstanding, September 30, 2017	910,000	1,350,000
Outstanding, January 1, 2018	1,036,500	1,350,000
Issued	171,500	150,000
Vested	(197,750)	-
Forfeited	(20,000)	-
Expired	-	-
Outstanding, September 30, 2018	990,250	1,500,000

During the nine months ended September 30, 2018, 197,750 time based share units vested. The Company also issued 171,500 time based share units and 150,000 performance based share units. The weighted average fair value per unit for the time based share units was \$3.10 per unit and the weighted average fair value per unit for the performance based share units granted in the period was \$2.78 per unit. The fair value per unit was based on the market value of the underlying shares at the date of issuance.

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9. Share capital (continued):

(b) Share unit plan (continued):

During the nine months ended September 30, 2017, 1,000,000 of those units which vested upon the Company meeting certain market based performance targets vested. Upon vesting, the Company issued 1,000,000 common shares. The Company also issued net shares of 202,549 in respect of 212,000 time based share units which vested during the nine months ended September 30, 2017.

During the quarter ended September 30, 2018, the Company recognized \$865,374 (2017 - \$962,612) in compensation expense in relation to share units.

During the nine months ended September 30, 2018, the Company recognized \$2,532,192 (2017 - \$2,635,593) in compensation expense in relation to share units.

(c) Normal Course Issuer Bid:

On November 6, 2017, the Board of Directors of the Company approved a normal course issuer bid to purchase outstanding shares of the Company. The Company may purchase up to 7,120,185 shares pursuant to the bid, representing no more than 10.0% of the Company's shares outstanding on October 31, 2017. All purchases of shares under the bid are made pursuant to an Automated Share Purchase Plan. Subject to any block purchases made in accordance with the rules of the TSX, the bid is subject to a daily repurchase maximum of 103,902 shares. Shares are purchased at the market price of the shares at the time of purchase and are purchased on behalf of the Company by a registered investment dealer through the facilities of the TSX or alternative Canadian and US marketplaces.

In the three months ended September 30, 2018, the Company repurchased 183,300 of its shares for a total cost, including transaction fees, of \$565,831 (CAD\$743,965). As at September 30, 2018, all of the repurchased shares had been cancelled.

In the nine months ended September 30, 2018, the Company repurchased 579,900 of its shares for a total cost, including transaction fees, of \$1,608,348 (CAD\$2,070,503). As at September 30, 2018, all of the repurchased shares had been cancelled.

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9. Share capital (continued):

(d) Earnings per share:

The calculation of basic earnings per share for the three months ended September 30, 2018 and 2017 is as follows.

	Three months ended September 30					
	2018			2017		
	Net earnings	Weighted average number of common shares outstanding	Per share amount	Net earnings	Weighted average number of common shares outstanding	Per share amount
Earnings per common share:						
Basic	\$ 263,706	73,356,986	\$ 0.004	\$ 2,228,486	74,109,738	\$ 0.030
Share options		1,153,177			1,171,417	
Share units		484,840			198,807	
Diluted	\$ 263,706	74,995,003	\$ 0.004	\$ 2,228,486	75,479,962	\$ 0.030

For the three months ended September 30, 2018, 191,510 options (2017 – 242,020) and 2,045,074 share units (2017 – 2,078,476) were excluded from the diluted weighted average number of common shares calculation.

The calculation of basic earnings per share for the nine months ended September 30, 2018 and 2017 is as follows.

	Nine months ended September 30					
	2018			2017		
	Net earnings	Weighted average number of common shares outstanding	Per share amount	Net earnings	Weighted average number of common shares outstanding	Per share amount
Earnings per common share:						
Basic	\$ 2,993,413	72,563,810	\$ 0.041	\$ 3,276,711	73,691,799	\$ 0.044
Share options		1,122,826			1,351,914	
Share units		322,203			649,409	
Diluted	\$ 2,993,413	74,008,839	\$ 0.040	\$ 3,276,711	75,693,122	\$ 0.043

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9. Share capital (continued):

(d) Earnings per share (continued):

For the nine months ended September 30, 2018, 221,861 options (2017 – 135,610) and 2,195,658 share units (2017 – 1,939,959) were excluded from the diluted weighted average number of common shares calculation.

The average market value of the Company's shares for purposes of calculating the dilutive effect of share options was based on quoted market prices for the period during which the options were outstanding.

10. Net finance expense

Recognized in earnings in the three and nine months ended September 30:

	Three months ended		Nine months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Finance income:				
Net change in fair value of financial liabilities at fair value through earnings	\$ -	\$ (858,628)	\$ -	\$ (814,565)
Total finance income	\$ -	\$ (858,628)	\$ -	\$ (814,565)
Finance expense:				
Interest and accretion expense on borrowings	\$ 851,110	\$ 270,528	\$ 2,291,864	\$ 2,419,296
Accretion expense on earn-out obligation and deferred consideration	35,549	146,737	123,411	462,241
Amortization of deferred financing fees	37,133	41,797	111,399	192,202
Net change in fair value of financial liabilities at fair value through earnings	673,125	-	236,275	-
Foreign exchange loss	-	-	-	88,084
Extinguishment of notes payable and bank indebtedness	-	-	-	2,044,867
Other	-	-	-	25,472
Total finance expense	\$ 1,596,917	\$ 459,062	\$ 2,762,949	\$ 5,232,162
Net finance expense	\$ 1,596,917	\$ (399,566)	\$ 2,762,949	\$ 4,417,597

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11. Financial instruments:

The Company's financial instruments consist of cash and cash equivalents, trade and other receivables, trade and other payables, employee benefit obligations, loans, member loans, notes payable, deferred consideration, and the Company's earn-out obligation. The fair values of these financial instruments, except the notes payable balances, deferred consideration, and the earn-out obligation, approximate carrying value because of their short-term nature. The earn-out obligation is classified as a financial instrument recorded at fair value through earnings. The fair value of the Scotia Facility approximates carrying value as it is a floating rate instrument. The carrying value of the deferred consideration approximates fair value as the discount rate used is reflective of the underlying credit risk of the Company.

An established fair value hierarchy requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is available and significant to the fair value measurement. There are three levels of inputs that may be used to measure fair value:

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).

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Three and nine months ended September 30, 2018 and 2017

11. Financial instruments (continued):

The Company's earn-out obligation is measured at fair value on a recurring basis using significant unobservable inputs (Level 3). The Company measures the fair value of the earn-out obligation based on its best estimate of the cash outflows payable in respect of the earn-out obligation. This valuation technique includes inputs relating to estimated cash outflows under the arrangement and the use of a discount rate appropriate to the Company. The Company evaluates the inputs into the valuation technique at each reporting period. During the three and nine months ended September 30, 2018, the Company revised its assumptions underlying the discount rate used in the calculation of the fair value of the earn-out obligation to account for changes in the underlying credit risk of the Company as well as the estimates underlying the amount of payment. The upward adjustment of the discount rate from 3.59% at December 31, 2017 to 4.43% at September 30, 2018 and the amendment of cash outflow estimates underlying the earn-out resulted in an increase of \$236,275 to the fair value of the earn-out obligation. The impact of this adjustment was recorded through finance expense of \$673,125 recorded in the three months ended September 30, 2018, a recovery of \$271,225 recorded in the three months ended June 30, 2018 and a recovery of \$165,625 recorded in the three months ended March 31, 2018.

The fair value measurements are sensitive to the discount rate used in calculating the fair values as well as the probability assessments used. A 1% increase in the discount rate would reduce the fair value of the earn-out obligation by \$16,902. During the three and nine months ended September 30, 2018, the Company recorded accretion expense of \$15,938 and \$49,978, respectively, in relation to this liability, reflecting the change in fair value of the liabilities that is attributable to credit risk.

Reconciliation of level 3 fair values:

	Earn-out Obligation
Balance as at January 1, 2018	\$ 1,875,427
Recorded in finance expense:	
Accretion expense	49,978
Fair value adjustment	236,275
Balance as at September 30, 2018	\$ 2,161,680

CRH MEDICAL CORPORATION

Notes to Condensed Consolidated Interim Financial Statements
(Unaudited)
(Expressed in United States dollars)

Three and nine months ended September 30, 2018 and 2017

12. Segmented information:

The Company operates in two industry segments: the sale of medical products and the provision of anesthesia services. The revenues relating to geographic segments based on customer location, in United States dollars, for the three and nine months ended September 30, 2018 and 2017 are as follows:

	Three months ended		Nine months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Revenue:				
Canada and other	\$ 56,065	\$ 65,592	\$ 167,253	\$ 189,643
United States	28,675,528	22,093,155	80,560,359	64,265,759
Total	\$ 28,731,593	\$ 22,158,747	\$ 80,727,612	\$ 64,455,402

The Company's revenues are disaggregated below into revenue categories which differ in terms of the economic factors which impact the amount, timing and uncertainty of revenue and cash flows.

	Three months ended		Nine months ended	
	September 30, 2018	September 30, 2017	September 30, 2018	September 30, 2017
Revenue:				
Commercial Insurers	\$ 22,077,401	\$ 16,416,065	\$ 61,492,066	\$ 47,809,753
Federal Insurers	3,948,549	2,667,745	10,866,851	7,801,997
Physicians	2,658,131	2,864,742	7,868,907	8,428,735
Other	47,512	210,195	499,788	414,917
Total	\$ 28,731,593	\$ 22,158,747	\$ 80,727,612	\$ 64,455,402

The Company's property and equipment and intangible assets are located in the following geographic regions as at September 30, 2018 and December 31, 2017:

	2018	2017
Property and equipment:		
Canada	\$ 284,527	\$ 347,676
United States	18,058	16,690
Total	\$ 302,585	\$ 364,366
Intangible assets:		
Canada	\$ 33,488	\$ 35,181
United States	176,456,428	163,057,425
Total	\$ 176,489,916	\$ 163,092,606

CRH MEDICAL CORPORATION

Notes to Condensed Consolidated Interim Financial Statements
(Unaudited)
(Expressed in United States dollars)

Three and nine months ended September 30, 2018 and 2017

12. Segmented information (continued):

The financial measures reviewed by the Company's Chief Operating Decision Maker are presented below for the three and nine months ended September 30, 2018 and 2017. The Company does not allocate expenses related to corporate activities. These expenses are presented within "Other" to allow for reconciliation to reported measures.

Three months ended September 30, 2018					
	Anesthesia services		Product sales	Other	Total
Revenue	\$	26,073,462	\$ 2,658,131	\$ -	\$ 28,731,593
Operating costs		21,329,627	1,181,976	1,723,922	24,235,525
Operating income	\$	4,743,835	\$ 1,476,155	\$ (1,723,922)	\$ 4,496,068

Three months ended September 30, 2017					
	Anesthesia services		Product sales	Other	Total
Revenue	\$	19,294,005	\$ 2,864,742	\$ -	\$ 22,158,747
Operating costs		15,531,573	1,199,232	1,776,300	18,507,105
Operating income	\$	3,762,432	\$ 1,665,510	\$ (1,776,300)	\$ 3,651,642

Nine months ended September 30, 2018					
	Anesthesia services		Product sales	Other	Total
Revenue	\$	72,858,705	\$ 7,868,907	\$ -	\$ 80,727,612
Operating costs		58,835,160	3,757,519	4,736,454	67,329,133
Operating income	\$	14,023,545	\$ 4,111,388	\$ (4,736,454)	\$ 13,398,479

Nine months ended September 30, 2017					
	Anesthesia services		Product sales	Other	Total
Revenue	\$	56,026,667	\$ 8,428,735	\$ -	\$ 64,455,402
Operating costs		43,675,916	3,589,839	4,854,318	52,120,073
Operating income	\$	12,350,751	\$ 4,838,896	\$ (4,854,318)	\$ 12,335,329

13. Subsequent event:

In October 2018, the Company entered into an agreement to develop and manage a monitored anesthesia care program with Digestive Health Specialists, located in North Carolina. Under the terms of the agreement, CRH is a 15% equity owner in the anesthesia business, Triad Anesthesia Associates LLC, and will receive compensation for its billing and collection services. Under the terms of the agreement, CRH has an option to acquire an additional 36% interest in the anesthesia business at a future date, but no sooner than November 2019.